

2010FY 2nd QTR Financial Result Overview

CHALLENGE 30+

Creation, Passion, Challenge

Nov 2nd, 2010

General Manager

Finance and Accounting Dept.

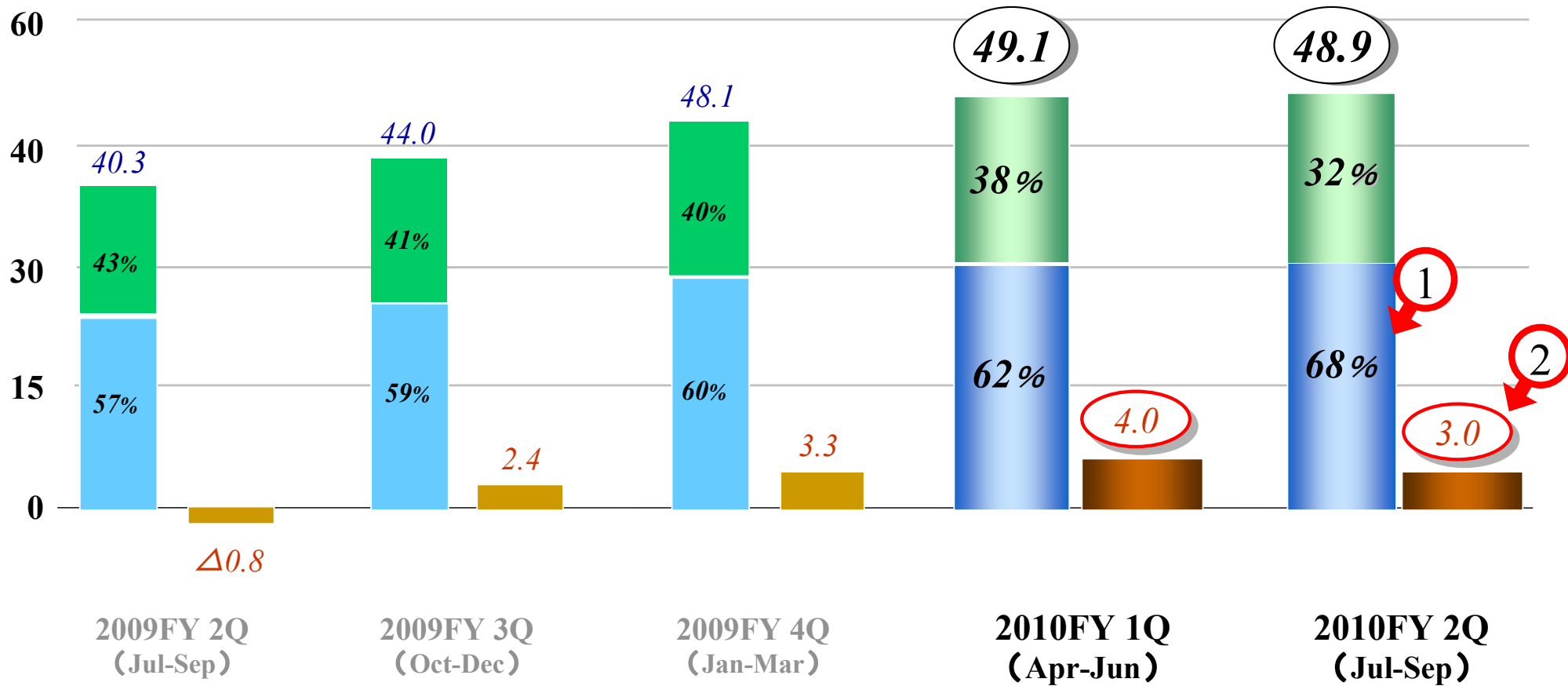
Hiroshi Nakano

Consolidated Financial Result Overview

	2009FY 1st Half Ended Sep 2009	2010FY 1st Half Ended Sep 2010	% vs. 09FY	2009FY Total Ended Mar 2010	2010FY Total (Forecast) Ended Mar 2011	% vs. 09FY
Net Sales	¥ 76.4 bln	¥ 98.0bln	+28.3%	¥ 168.5bln	¥ 195.0bln	+15.7%
Operating Income	Δ¥ 5.6 bln	¥ 7.0bln	—	¥ 0.2bln	¥ 10.0bln	—
Ordinary Income	Δ¥ 5.2bln	¥ 6.0bln	—	¥ 0.8bln	¥ 9.0bln	—
Net Income	Δ¥ 6.5bln	¥ 5.0bln	—	Δ¥ 1.2bln	¥ 7.0bln	—
E.P.S	Δ¥ 94.04	¥ 71.23		Δ¥ 17.92	¥ 100.34	
Dividend	¥ 0	¥ 10		¥ 0	Full year ¥20 (Forecast)	
R.O.A.	Δ4.8%	3.2%		Δ0.9%	4.5%	

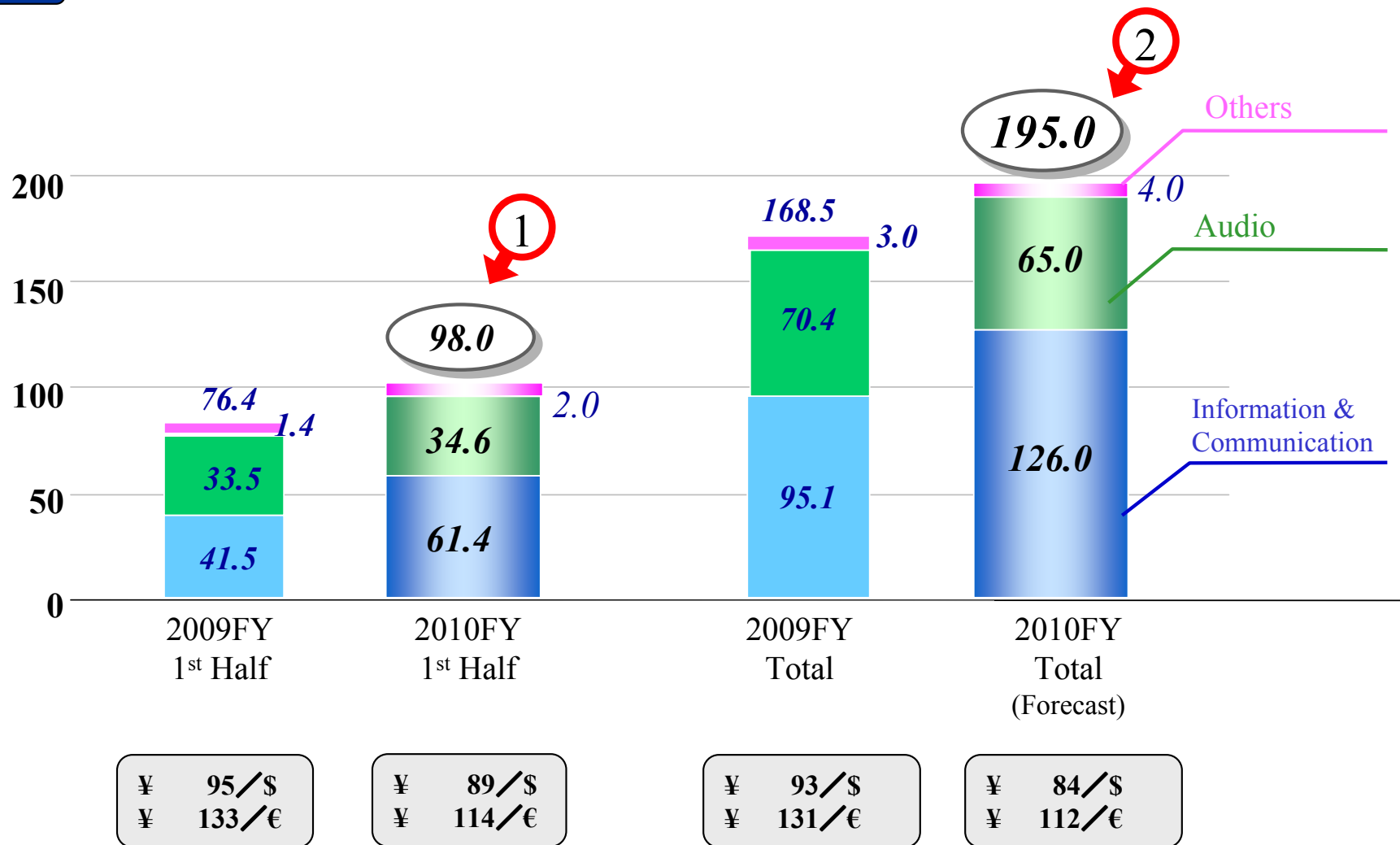
Quarterly Revenue

Billion Yen



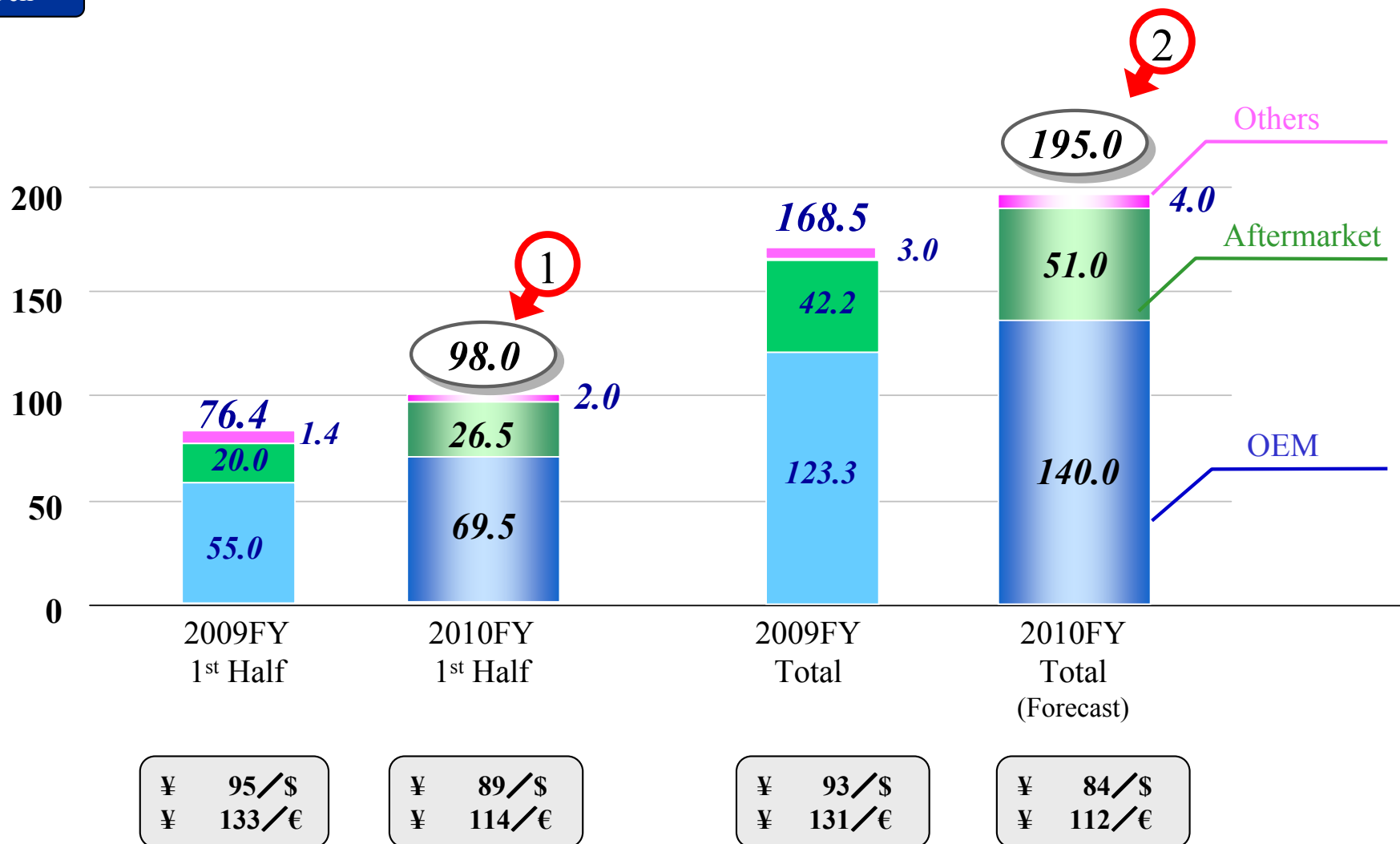
Net Sales per Segment

Billion Yen



Net Sales per Aftermarket and OEM

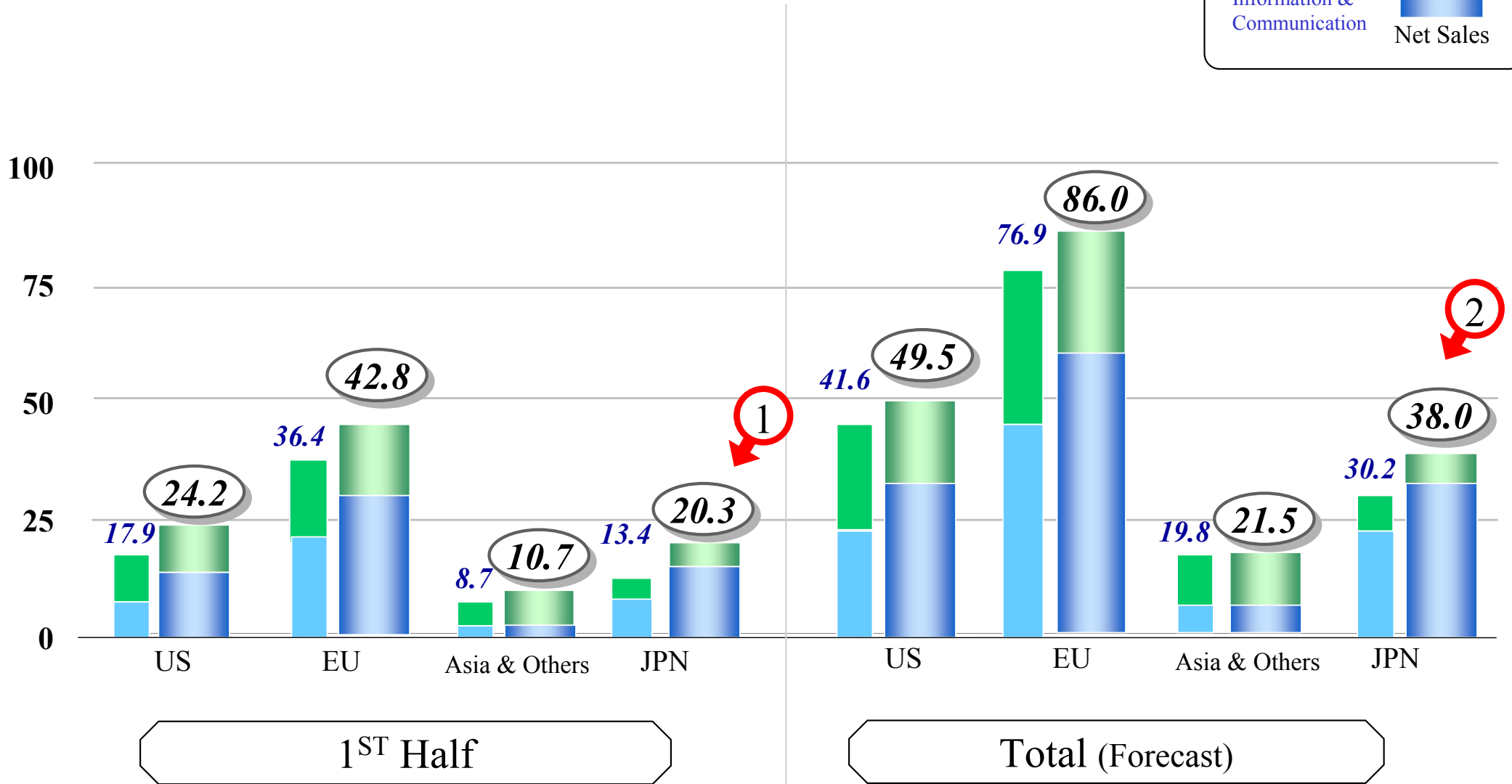
Billion Yen



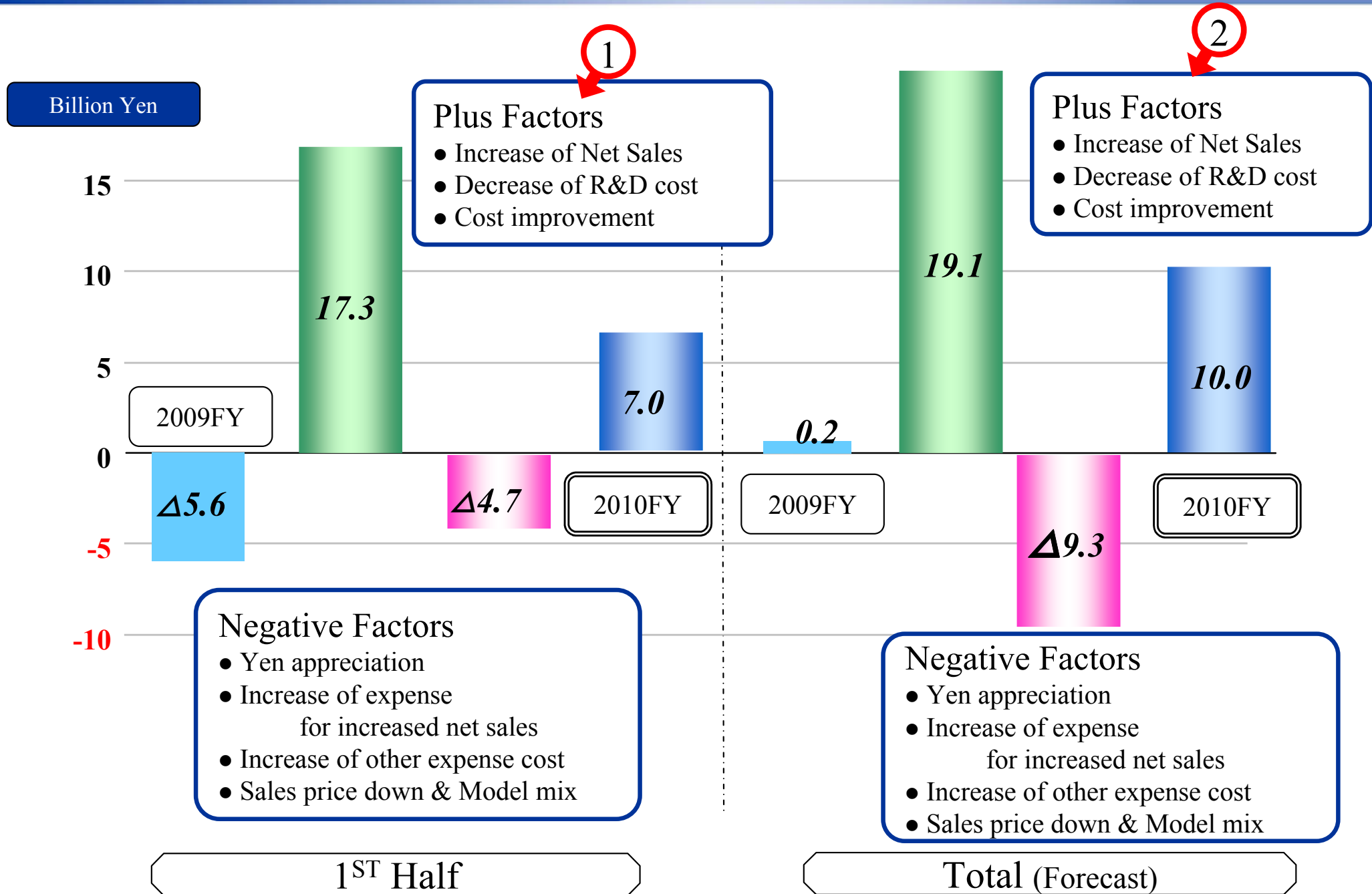
Net Sales per Area

Billion Yen

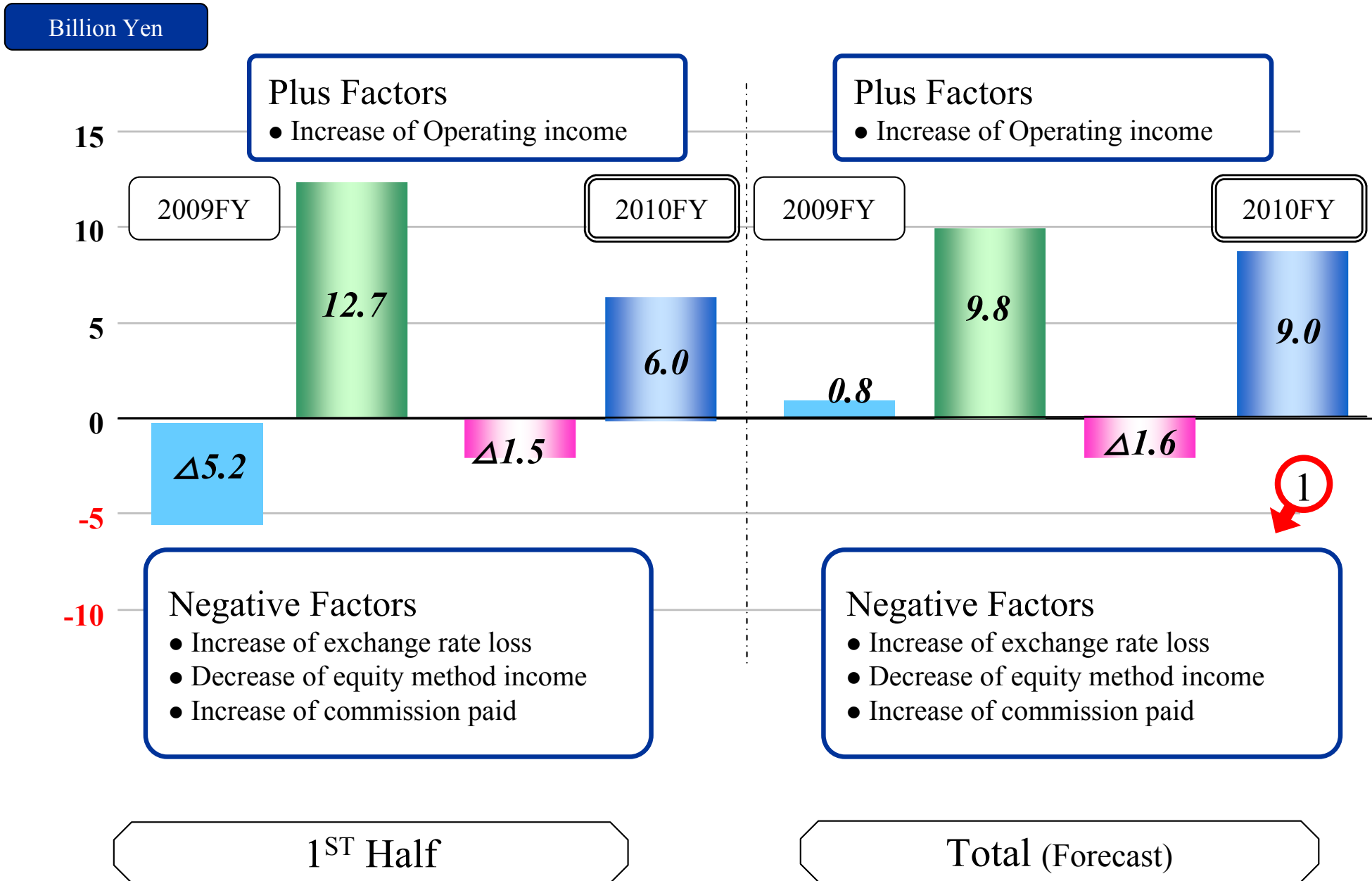
■ Audio
■ Information & Communication
■ Net Sales



Operating Income and Loss

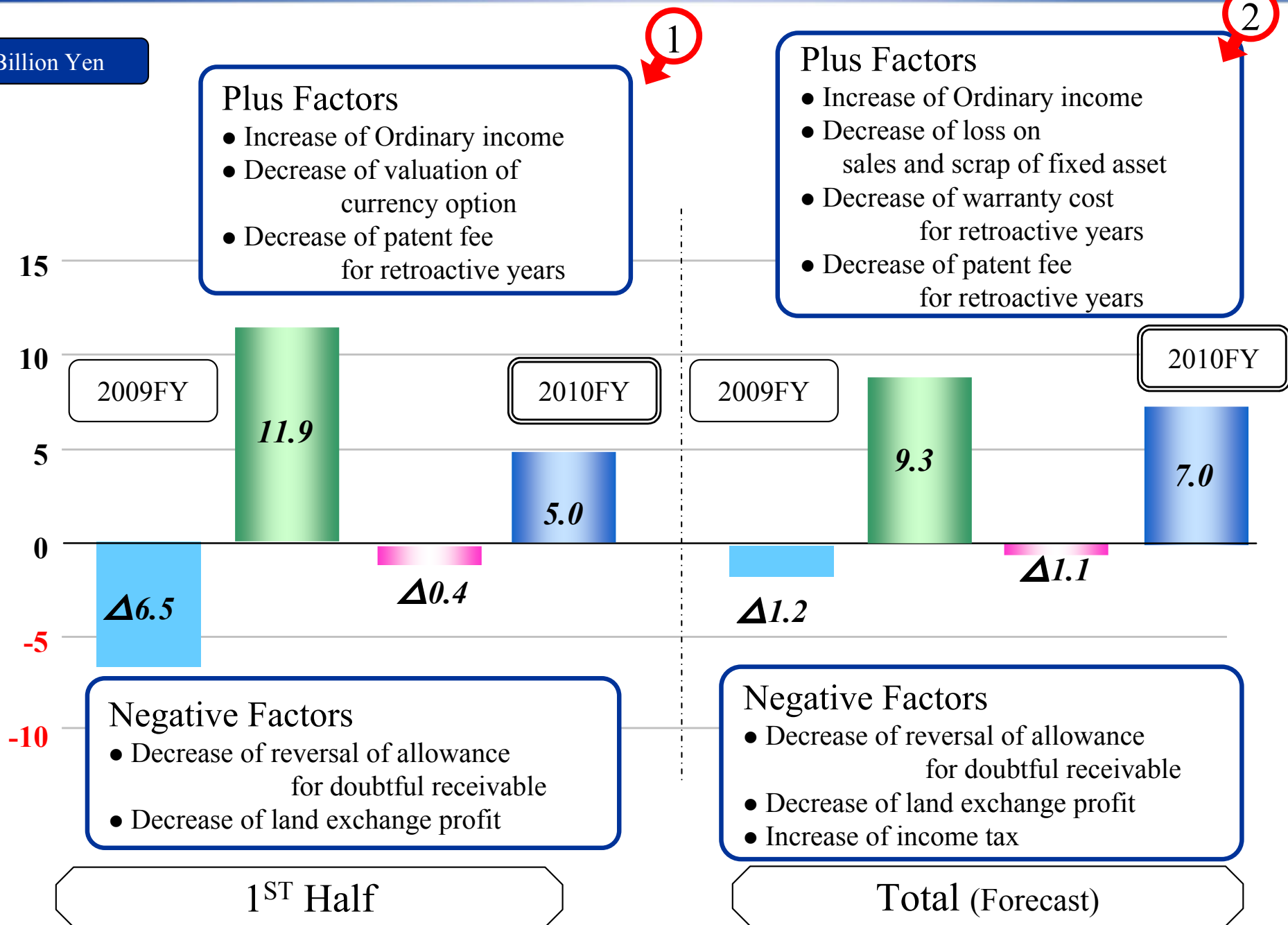


Ordinary Income and Loss



Net Income and Loss

Billion Yen

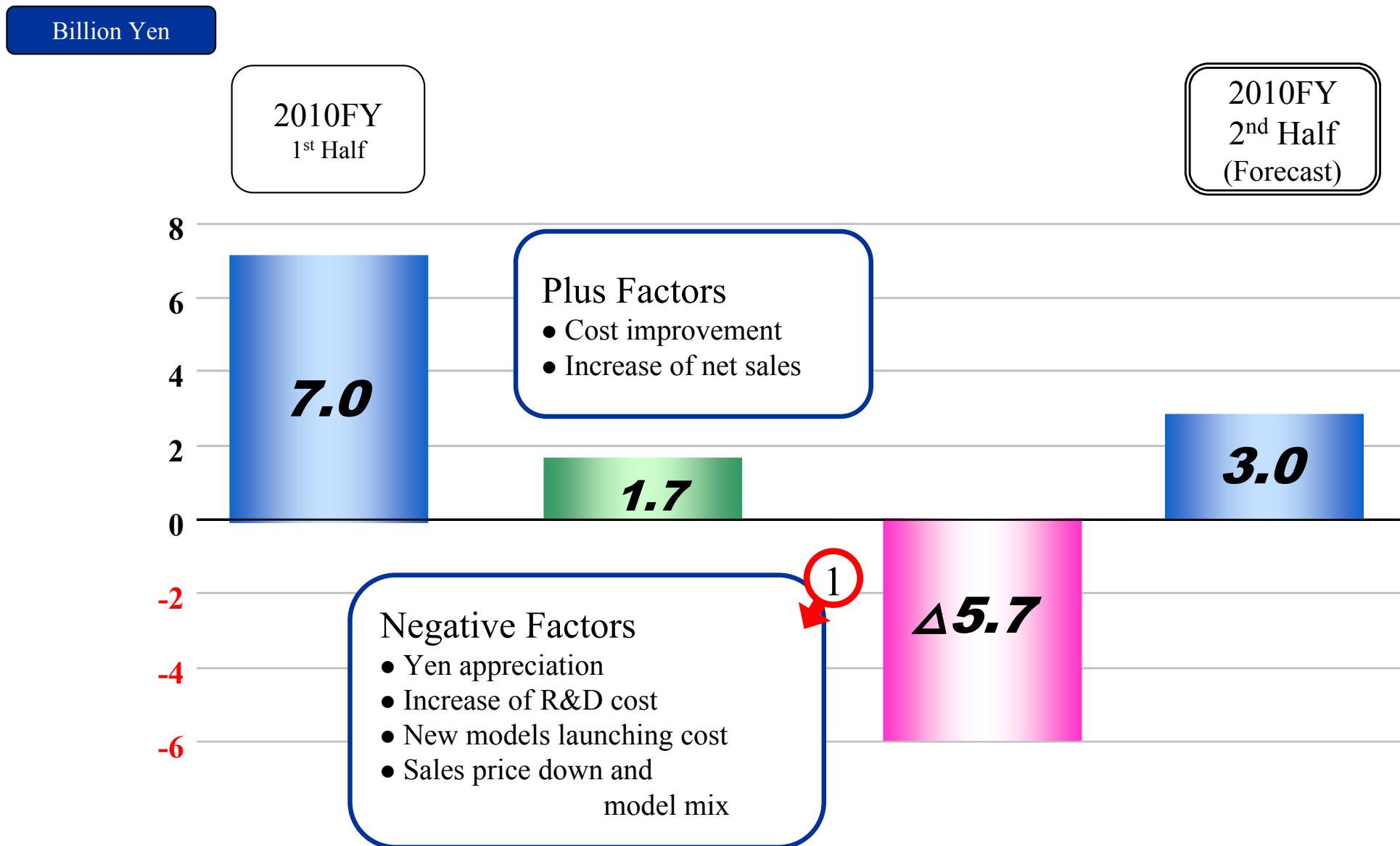


2010FY Revenue per Segment

Billion Yen

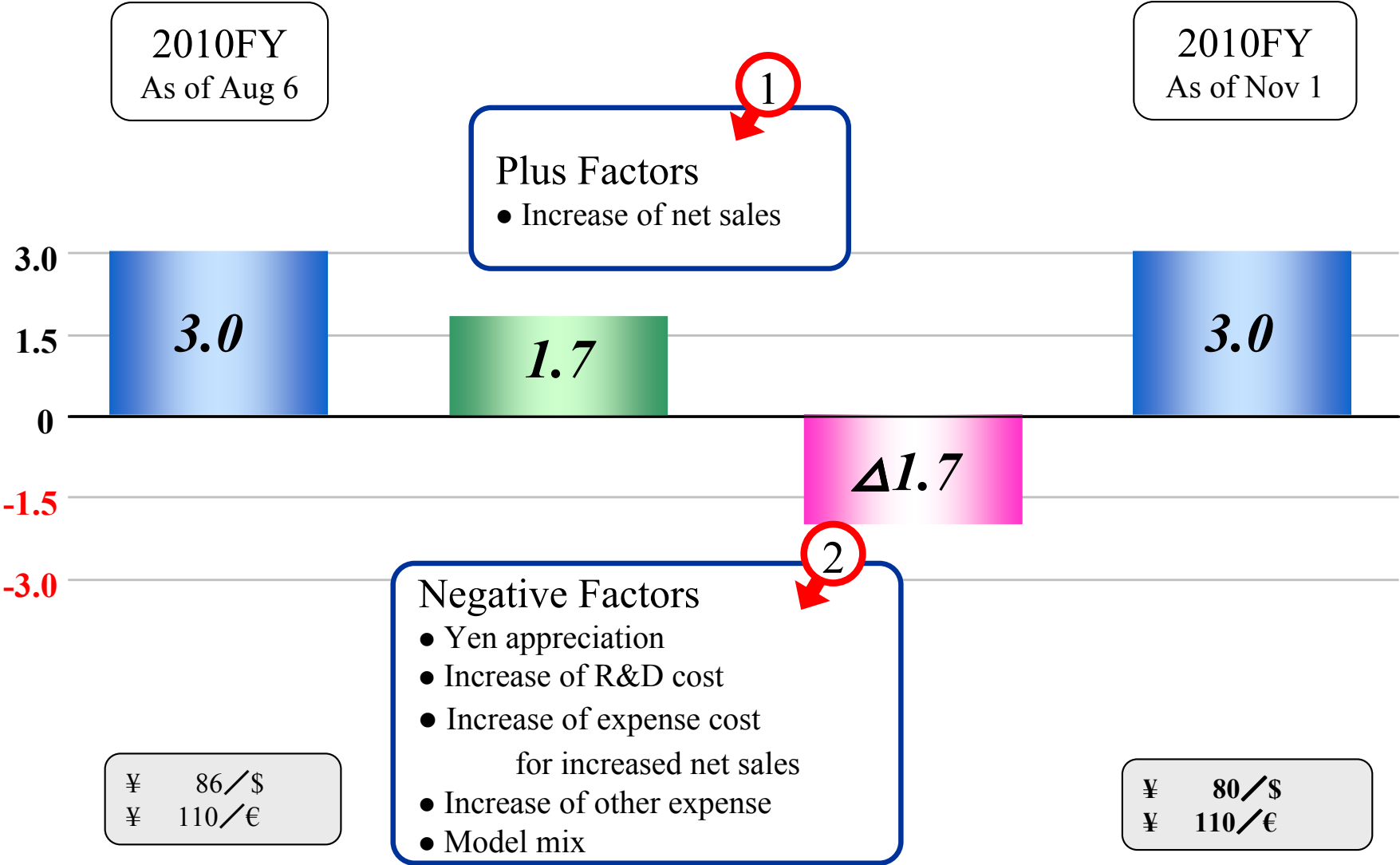
		1Q	2Q	1 st Half	2 nd Half (Forecast)	Total (Forecast)
Audio	Net Sales	18.7	15.9 ¹	34.6	30.5	65.0
	Operating Income	1.6	0.9	2.5	1.0	3.5
Information Communication	Net Sales	30.4	33.0	63.4	66.6 ²	130.0
	Operating Income	3.5	3.3	6.8	4.4	11.2
Elimination and/or Corporate		Δ1.1	Δ1.2	Δ2.3	Δ2.4	Δ4.7
Total	Net Sales	49.1	48.9	98.0	97.0	195.0
	Operating Income	4.0	3.0	7.0	3.0	10.0
		¥ 92/\$ ¥ 117/€	¥ 86/\$ ¥ 111/€	¥ 89/\$ ¥ 114/€	¥ 80/\$ ¥ 110/€	¥ 84/\$ ¥ 112/€

Operating Income/Loss : 2010FY 1st half vs. 2nd half



Operating Income/Loss : 2010FY 2nd half (as of Aug 6 vs. Nov 1)

Billion Yen



Cash Flow

Billion Yen



Free CF 6.0 bln

- Income before TAX
- TAX
- Depreciation
- Increase of account receivable
- Increase of account payable
- Increase of inventory asset
- Increase of fixed asset
- Others

