

# 2011FY 2<sup>nd</sup> QTR Financial Result Overview

NEXT 30

Creation, Passion, Challenge

Nov 1<sup>st</sup>, 2011

Managing Director, Administration

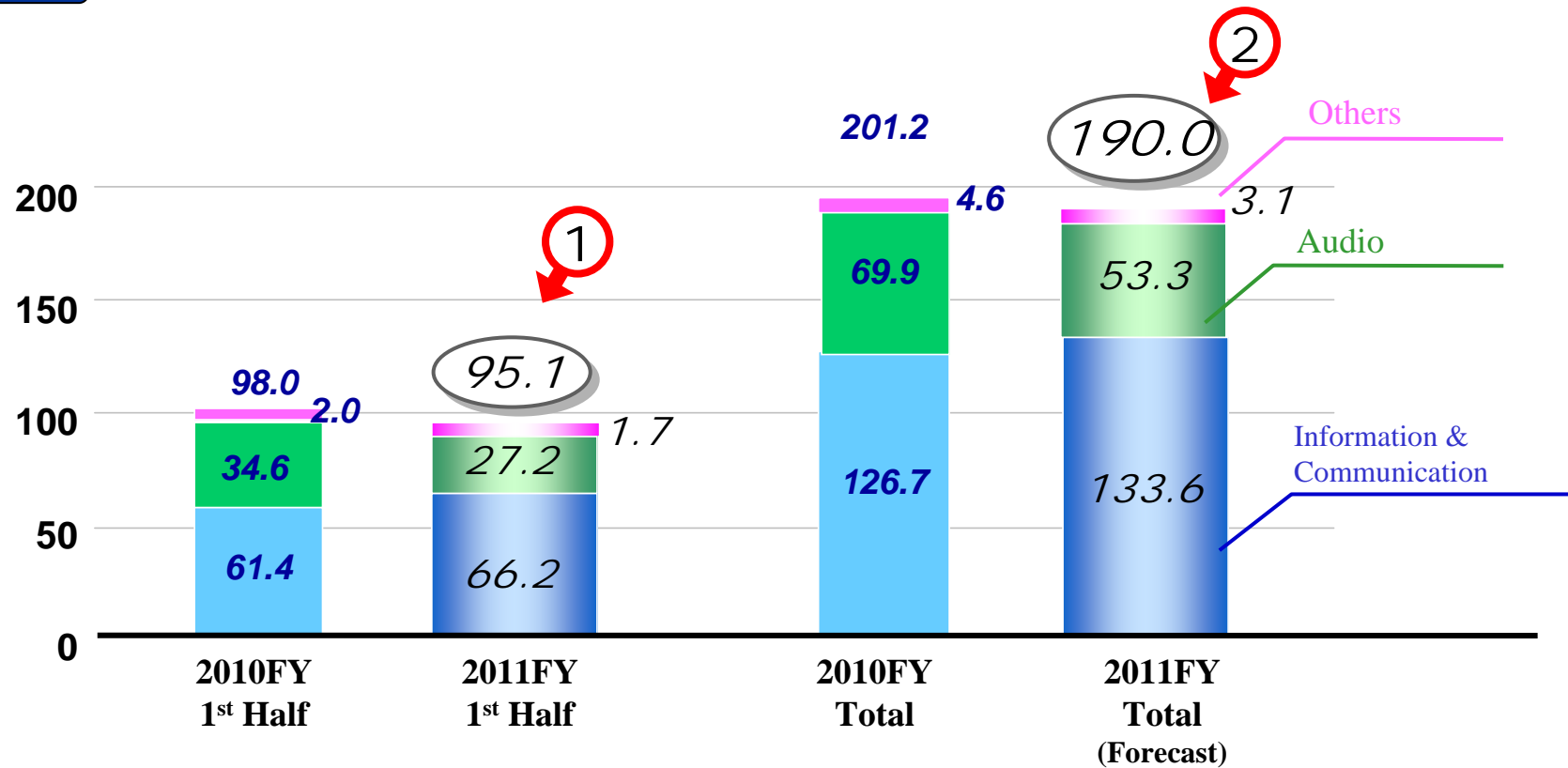
Seishi Kai

# Consolidated Financial Result Overview

	2010FY 1st Half Ended Sep 2009	2011FY 1st Half Ended Sep 2010	% vs. 10Y	2010FY Total Ended Mar 2010	2011FY Total (Forecast) Ended Mar 2011	% vs. 10FY
Net Sales	¥ 98.0bln	¥ 95.1bln	-3%	¥201.2bln	¥ 190.0bln	-6%
Operating Income	¥ 7.0bln	¥ 3.1bln	-55%	¥ 11.1bln	¥ 3.7bln	-67%
Ordinary Income	¥ 6.0bln	¥ 2.9bln	-52%	¥ 10.7bln	¥ 3.7bln	-66%
Net Income	¥ 5.0bln	¥ 2.2bln	-56%	¥ 6.0bln	¥ 2.5bln	-59%
E.P.S	¥ 71.23	¥ 31.70		¥86.43	¥ 35.83	
Dividend	¥ 10	¥ 10		¥ 20	Full year ¥20 (Forecast)	
R.O.A.	3.2%	1.5%		3.9%	1.6%	

# Net Sales per Segment

Billion Yen



¥ 89/\$  
¥ 114/€

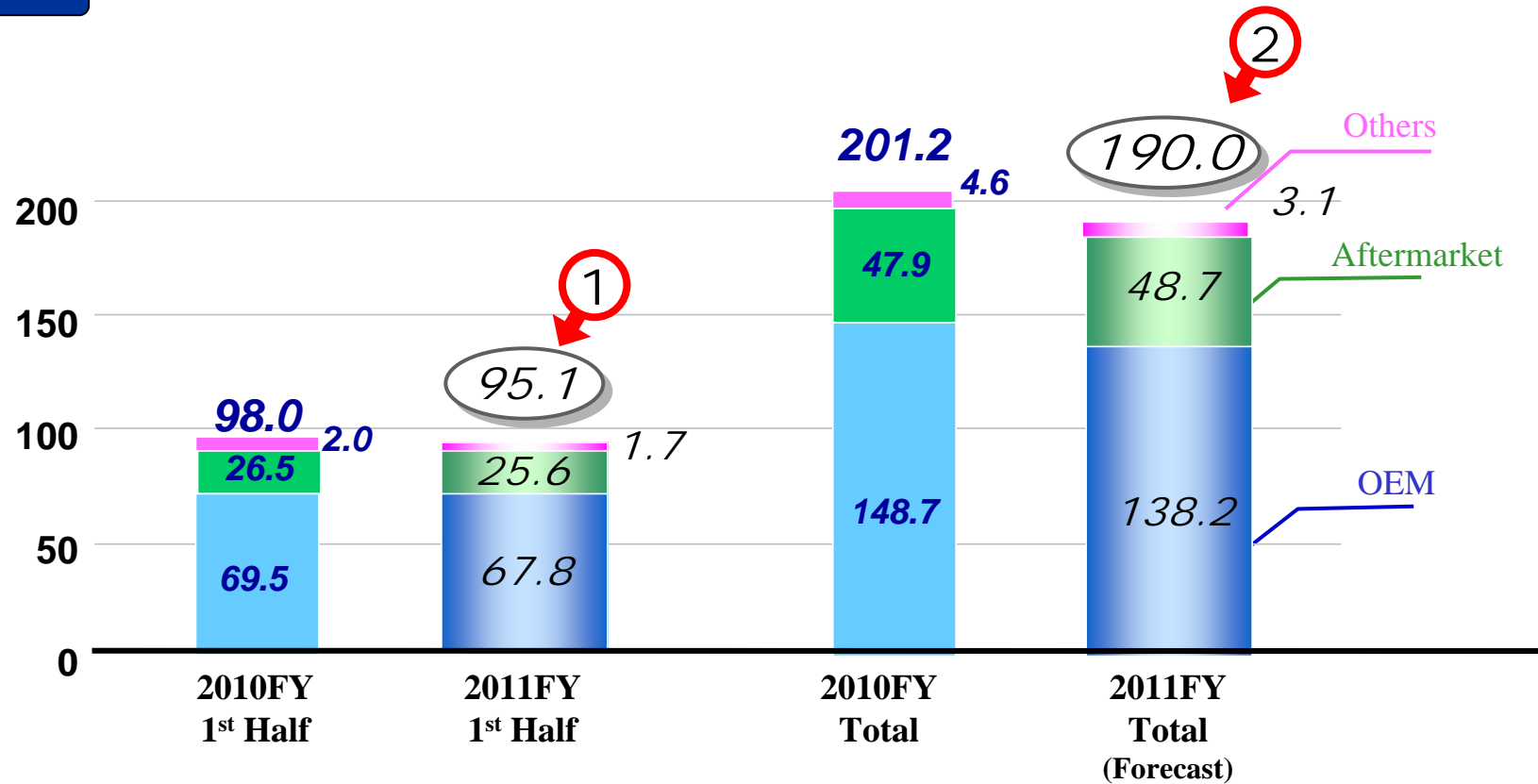
¥ 80/\$  
¥ 114/€

¥ 86/\$  
¥ 113/€

¥ 77/\$  
¥ 107/€

# Net Sales per Aftermarket and OEM

Billion Yen



¥ 89/\$  
¥ 114/€

¥ 80/\$  
¥ 114/€

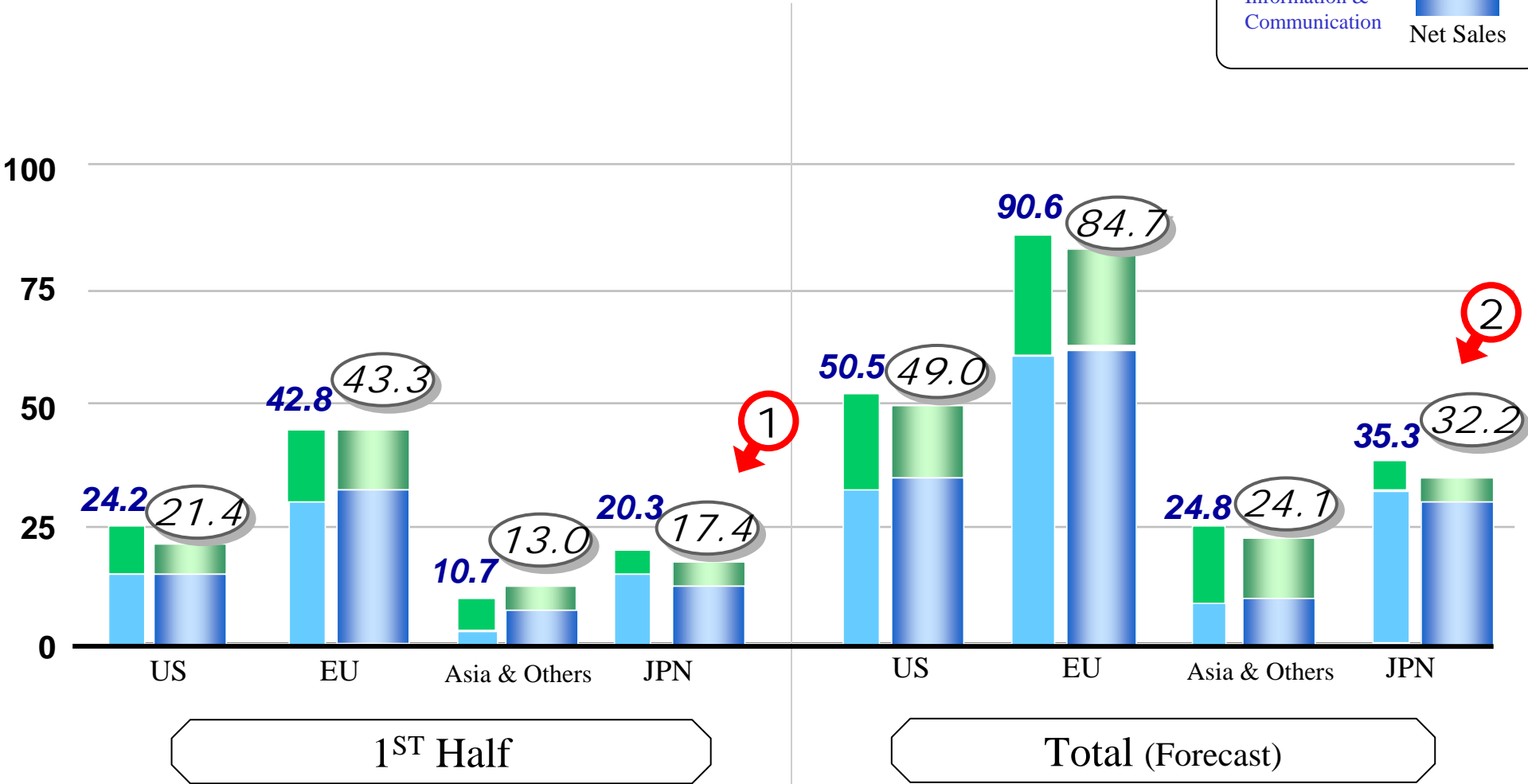
¥ 86/\$  
¥ 113/€

¥ 77/\$  
¥ 107/€

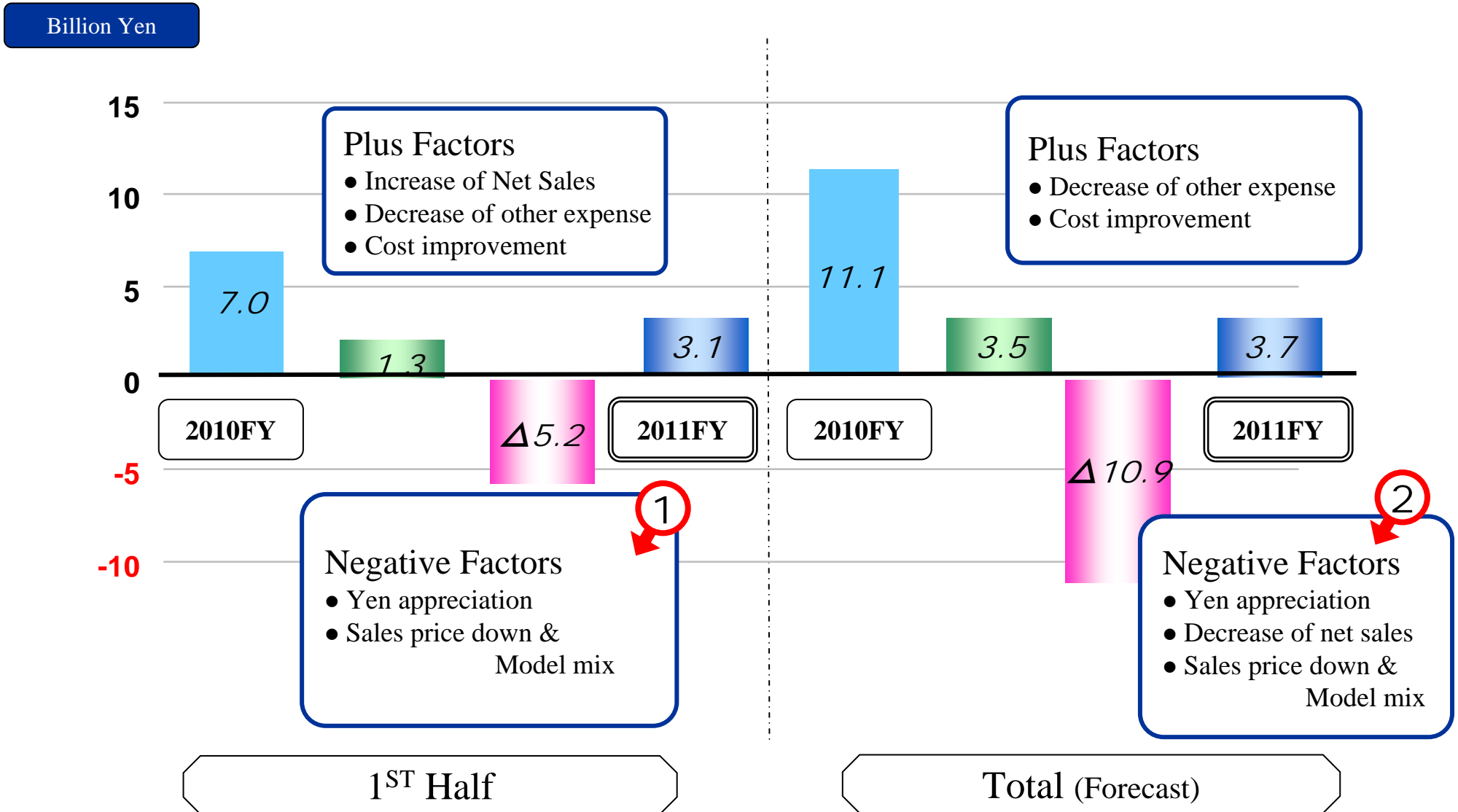
# Net Sales per Area

Billion Yen

■ Audio  
■ Information & Communication  
■ Net Sales

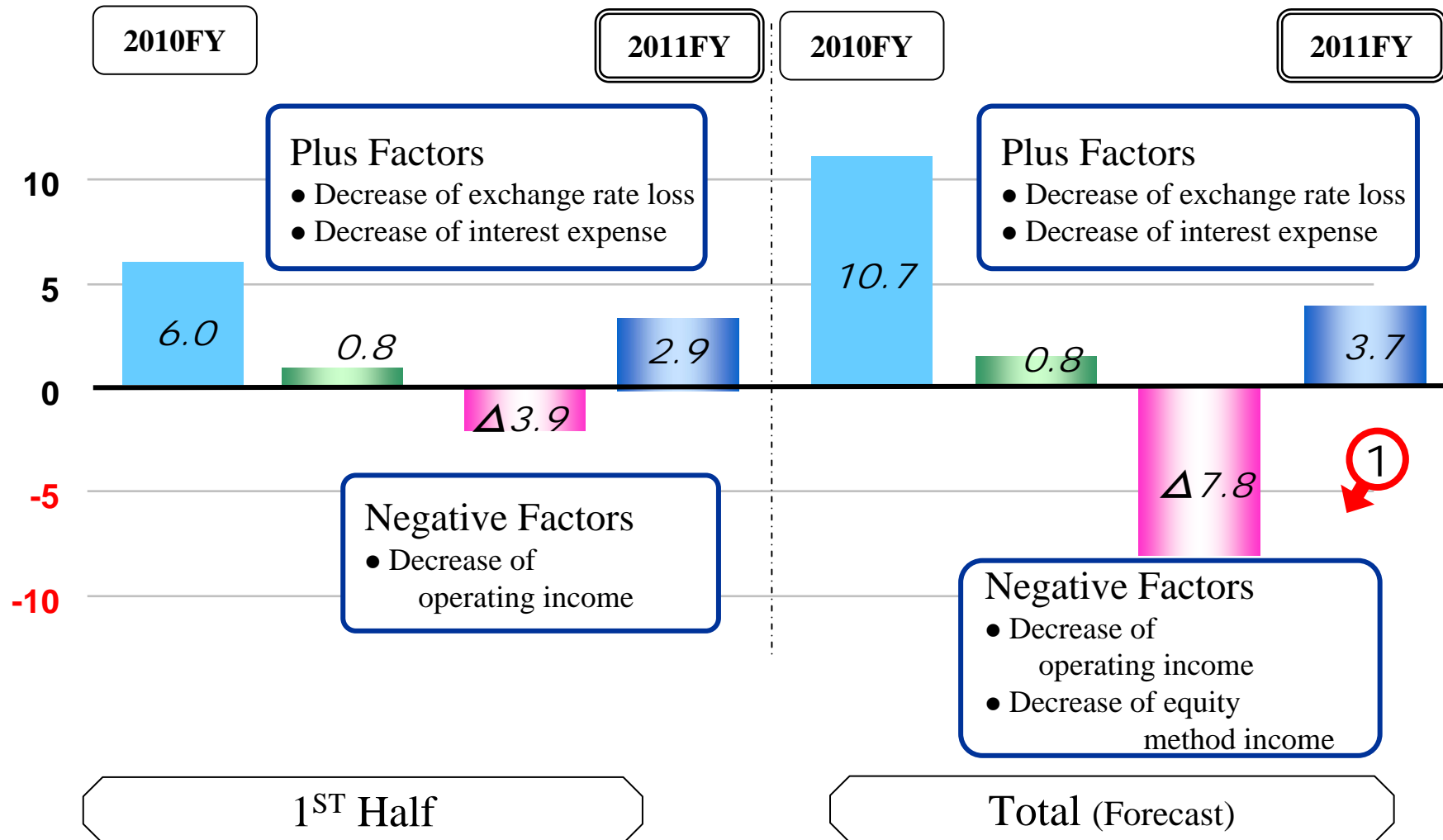


# Operating Income and Loss



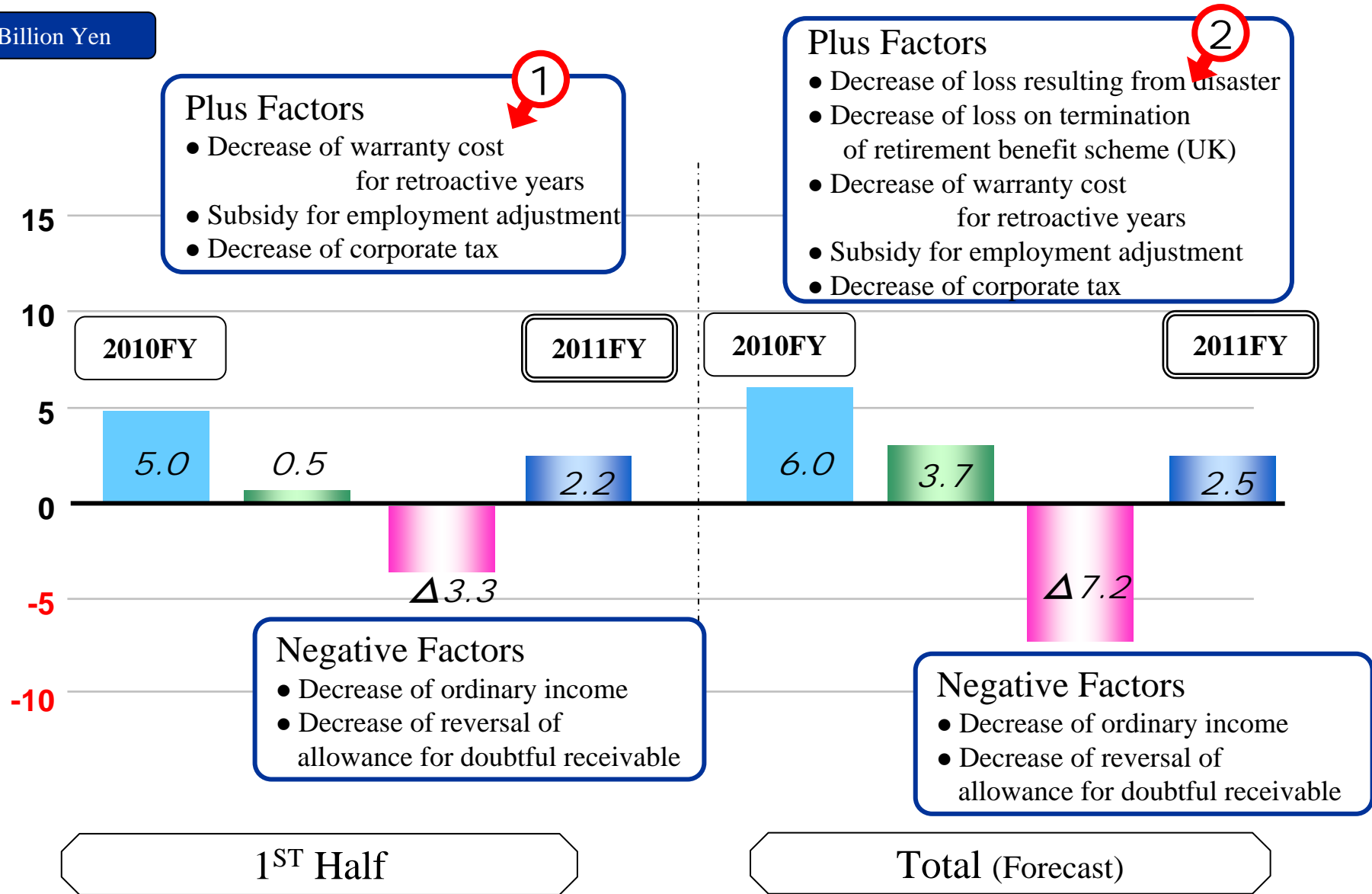
# Ordinary Income and Loss

Billion Yen



# Net Income and Loss

Billion Yen





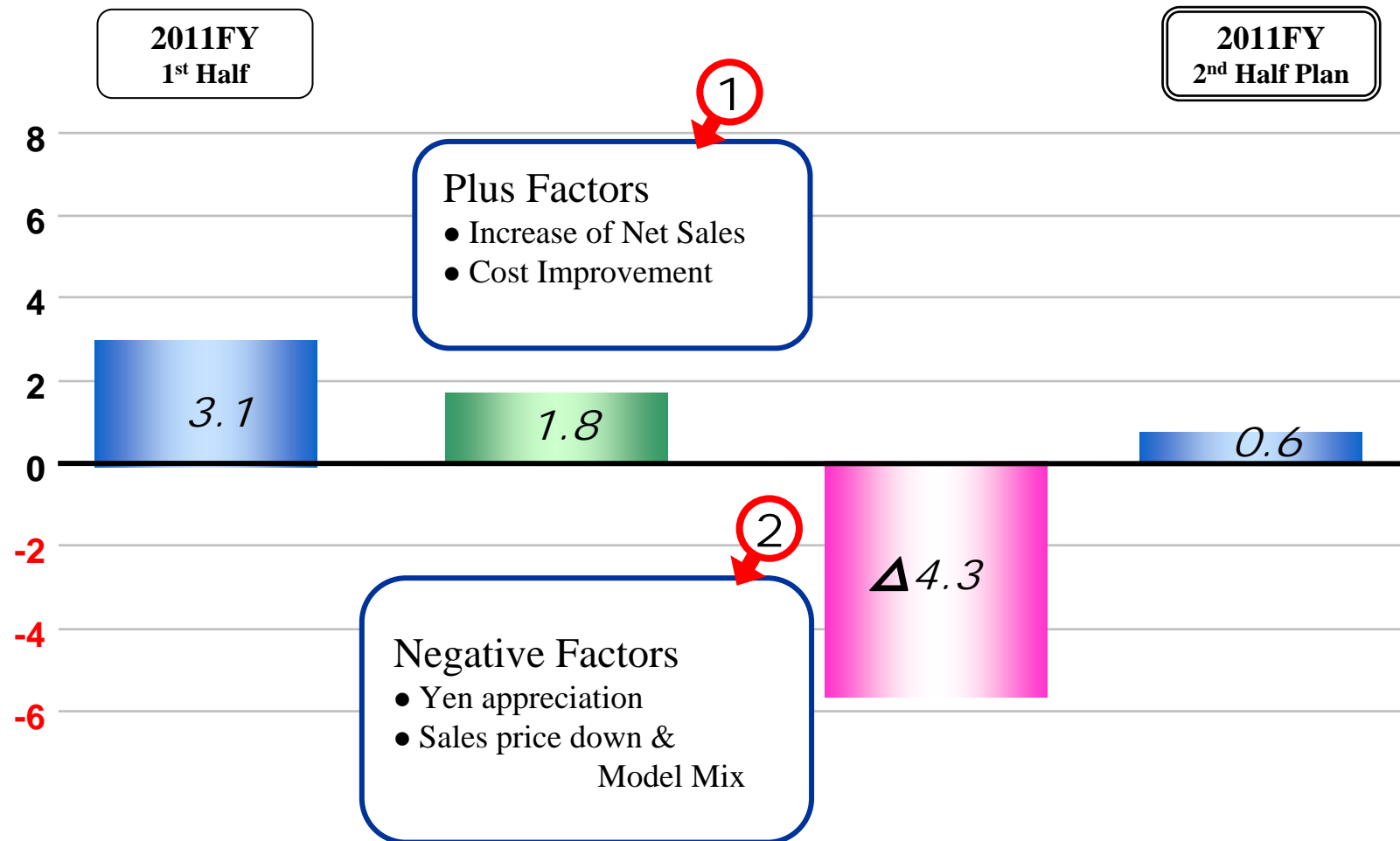
# 2010FY Revenue per Segment

Billion Yen

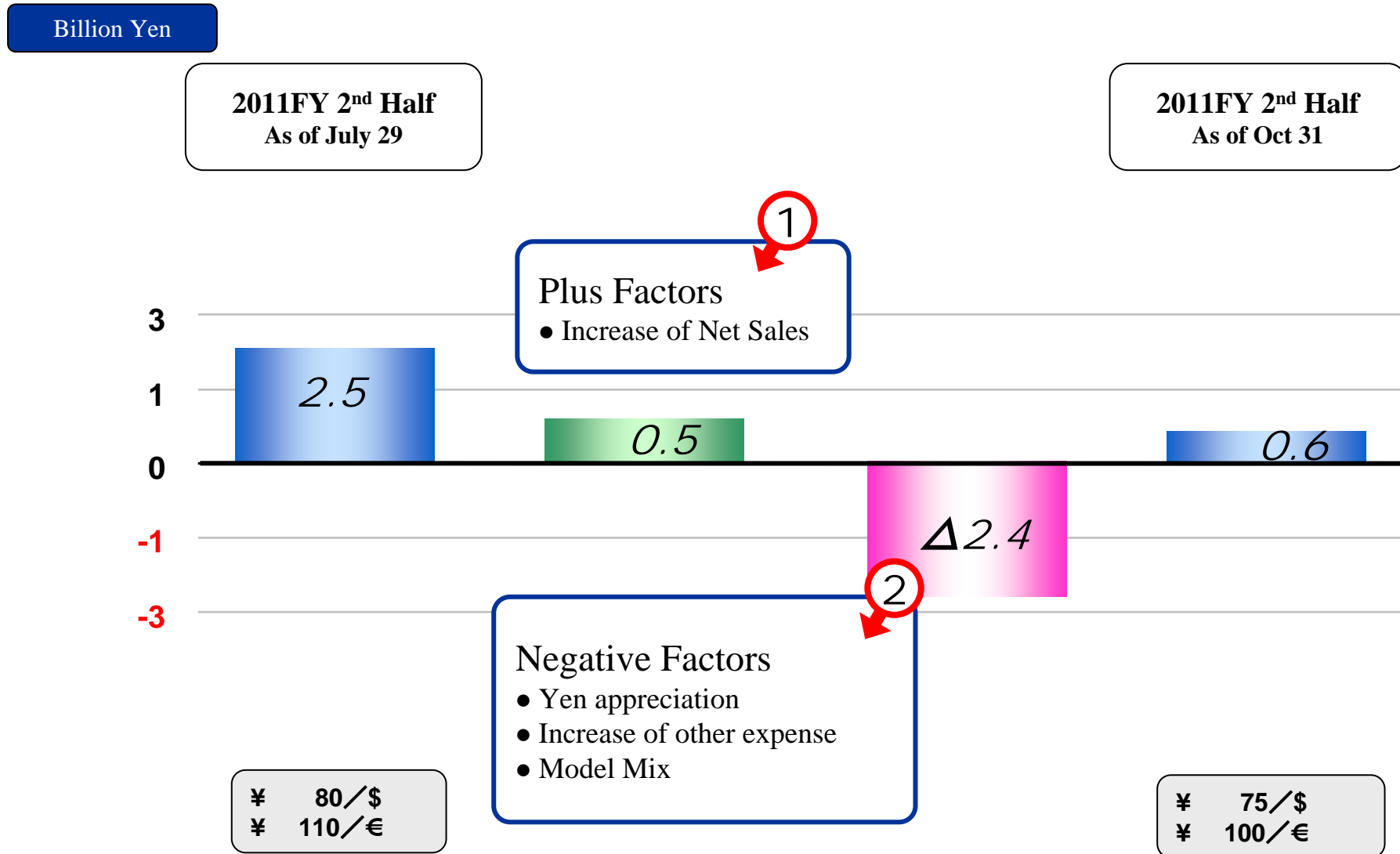
		1Q	2Q	1st Half	2nd Half (Forecast)	Total (Forecast)
Audio	Net Sales	14.3	12.9	27.2	26.1	53.3
	Operating Income	0.1	0.3	0.4	0.1	0.5
Information Communication	Net Sales	32.4	35.5	67.9	68.8	136.7
	Operating Income	2.4	2.3	4.7	2.5	7.2
Elimination and/or Corporate		Δ1.0	Δ1.0	Δ2.0	Δ2.0	Δ4.0
Total	Net Sales	46.7	48.4	95.1	94.9	190.0
	Operating Income	1.5	1.6	3.1	0.6	3.7
		¥ 82/\$ ¥ 117/€	¥ 78/\$ ¥ 110/€	¥ 80/\$ ¥ 114/€	¥ 75/\$ ¥ 100/€	¥ 77/\$ ¥ 107/€

# Operating Income/Loss : 2010FY 1st half vs. 2nd half

Billion Yen



# Operating Income/Loss : 2011FY 2<sup>nd</sup> half (as of July 29 vs. Oct 31)



# Cash Flow

Billion Yen

