

Financial Result Overview

Ended March 31, 2012

NEXT 30
~ Connect Change Cost ~
Creation, Passion, Challenge

May 8, 2012

Managing Director, Administration

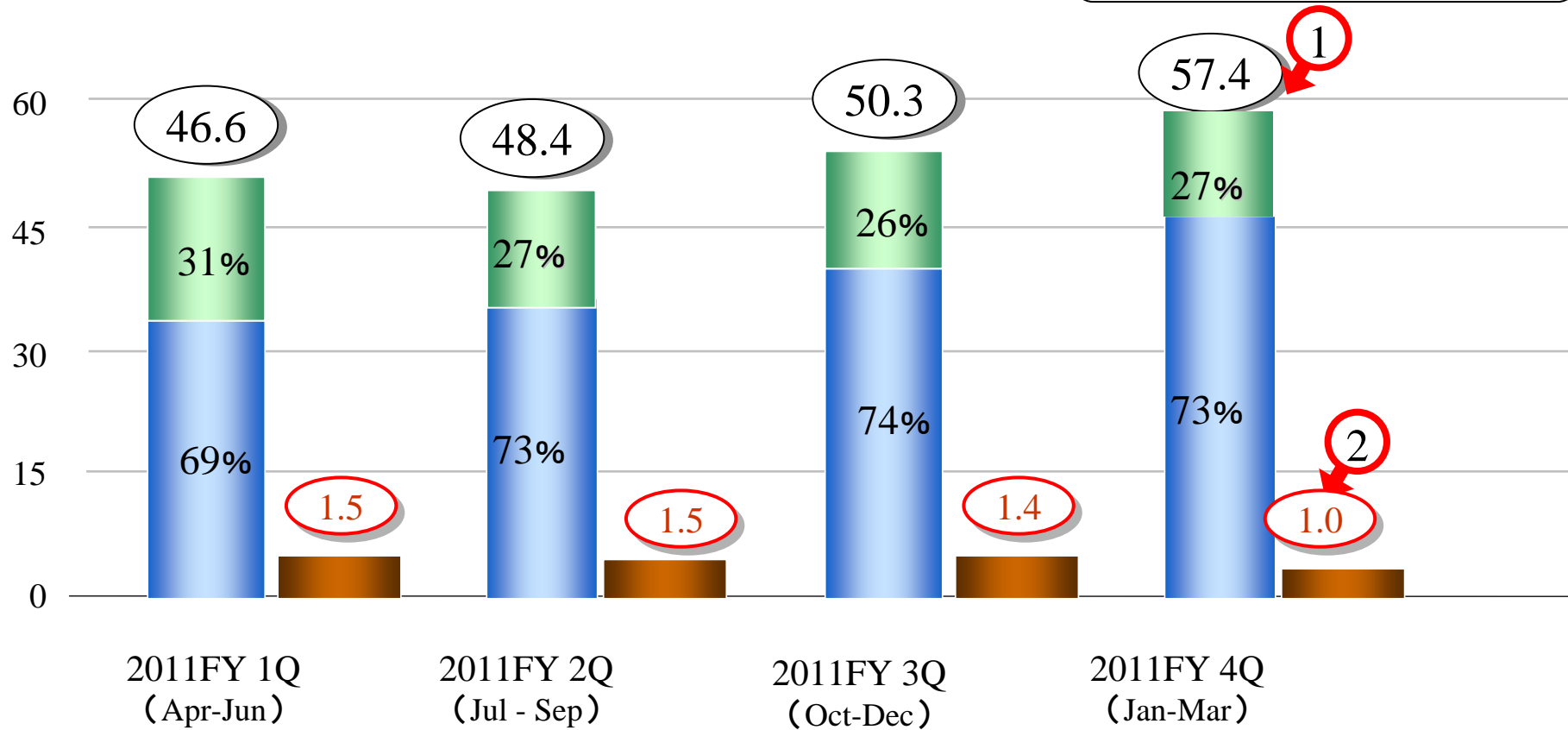
Seishi Kai

Consolidated Financial Result Overview

	2010FY Ended Mar 2011	2011FY Ended Mar 2012	% vs. 10FY
Net Sales	¥201.2bln	¥202.9 bln	+0.8%
Operating Income	¥11.1bln	¥5.6 bln	Δ49.4%
Ordinary Income	¥10.7bln	¥6.5 bln	Δ39.5%
Net Income	¥6.0 bln	¥4.5 bln	Δ24.2%
E.P.S	¥86.43	¥65.53	
Dividend	¥20	(full year forecast) ¥20	
R.O.A.	3.9%	2.8%	

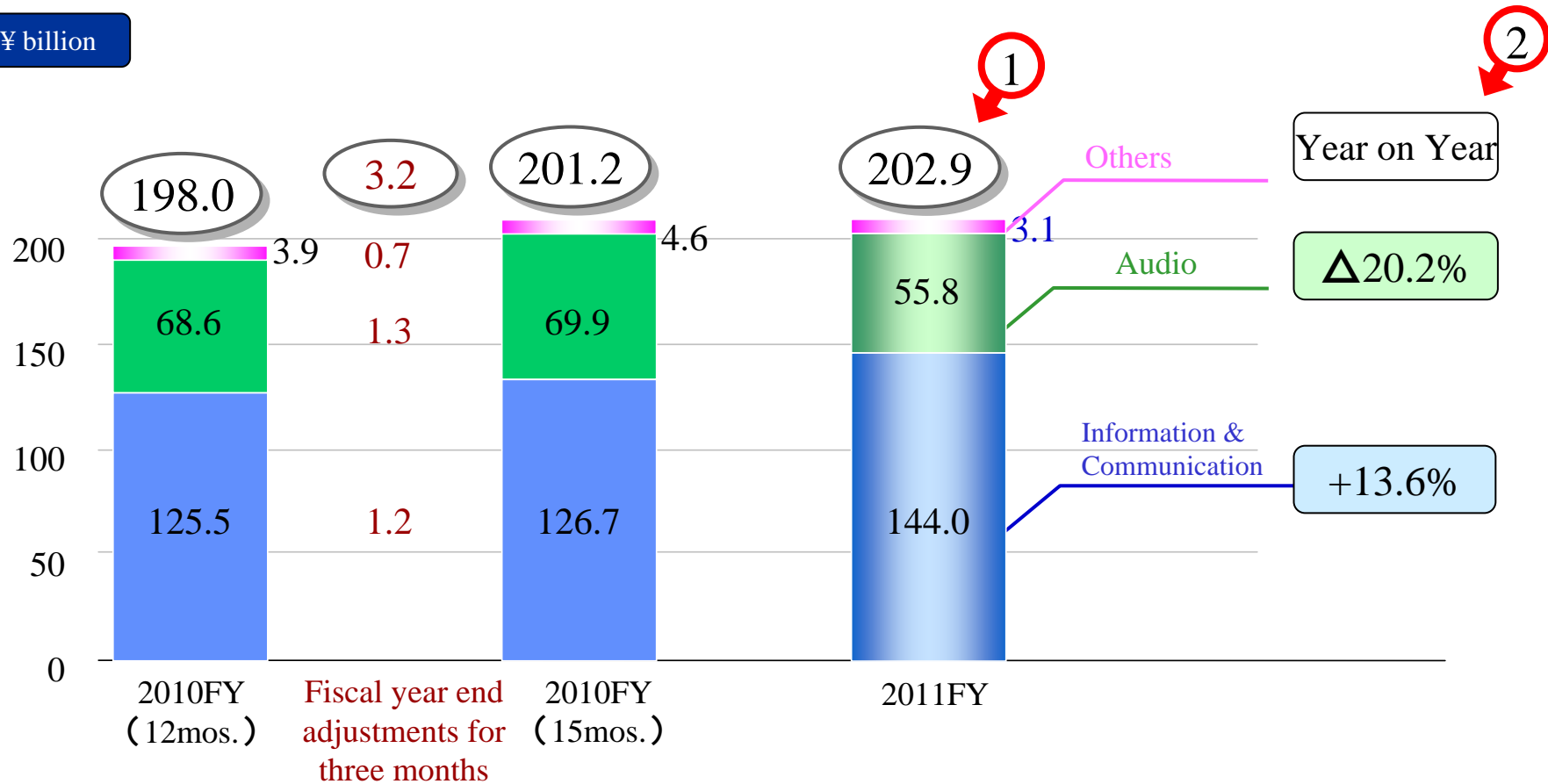
Quarterly Result

Unit : ¥ billion



Net Sales per Segment

Unit : ¥ billion

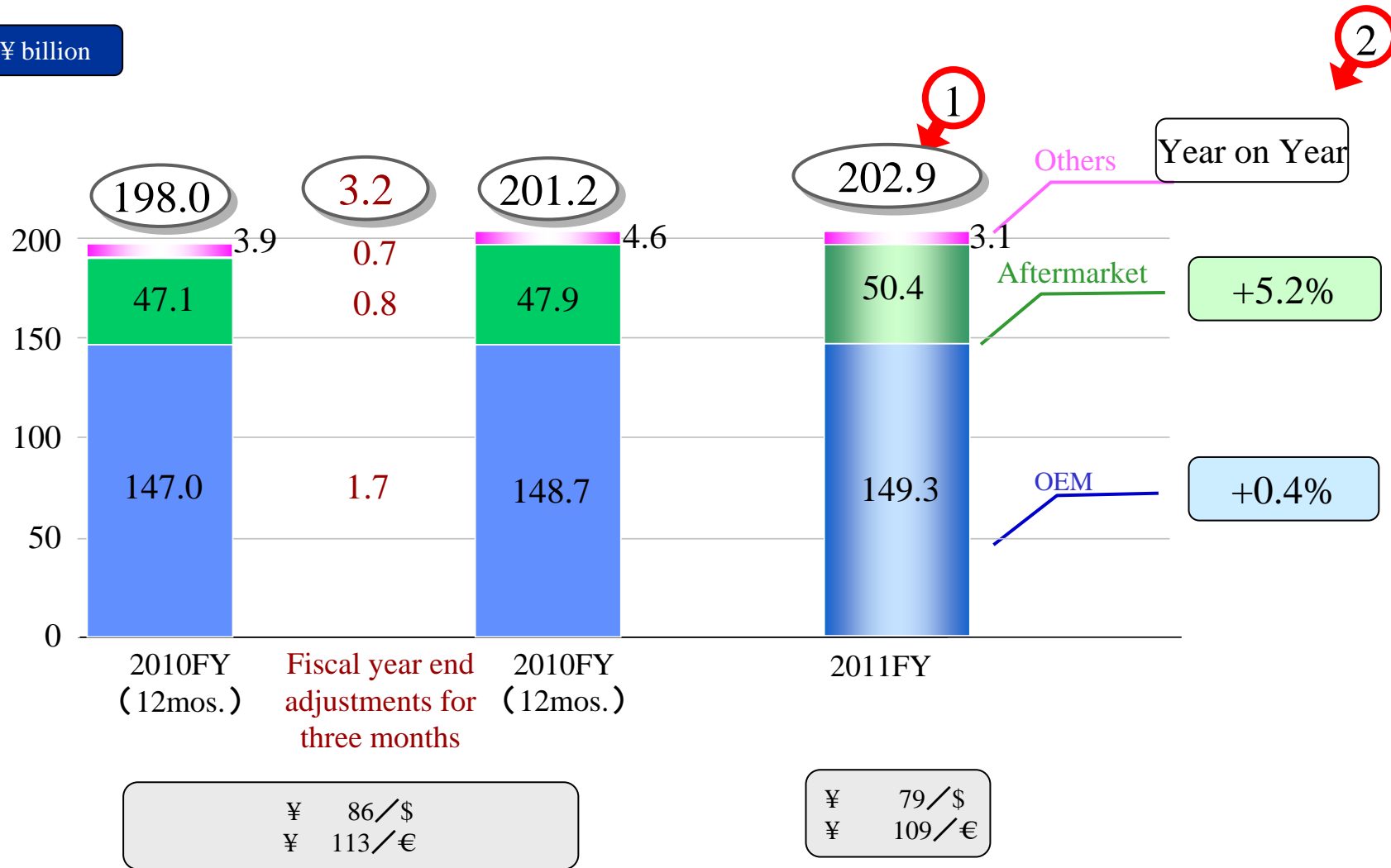


¥ 86/\$
¥ 113/€

¥ 79/\$
¥ 109/€

Net Sales per Aftermarket and OEM

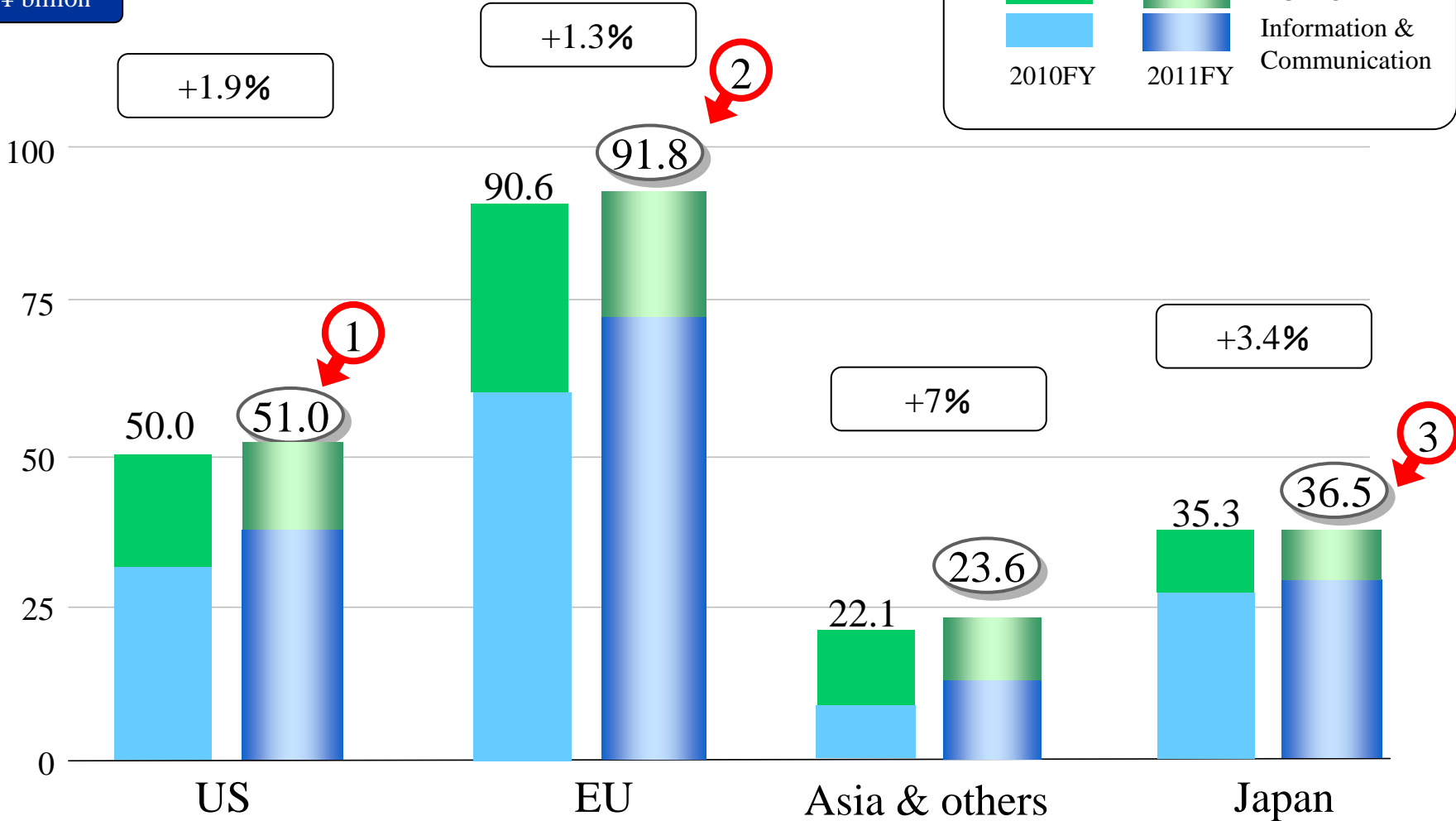
Unit : ¥ billion



Net Sales per Area

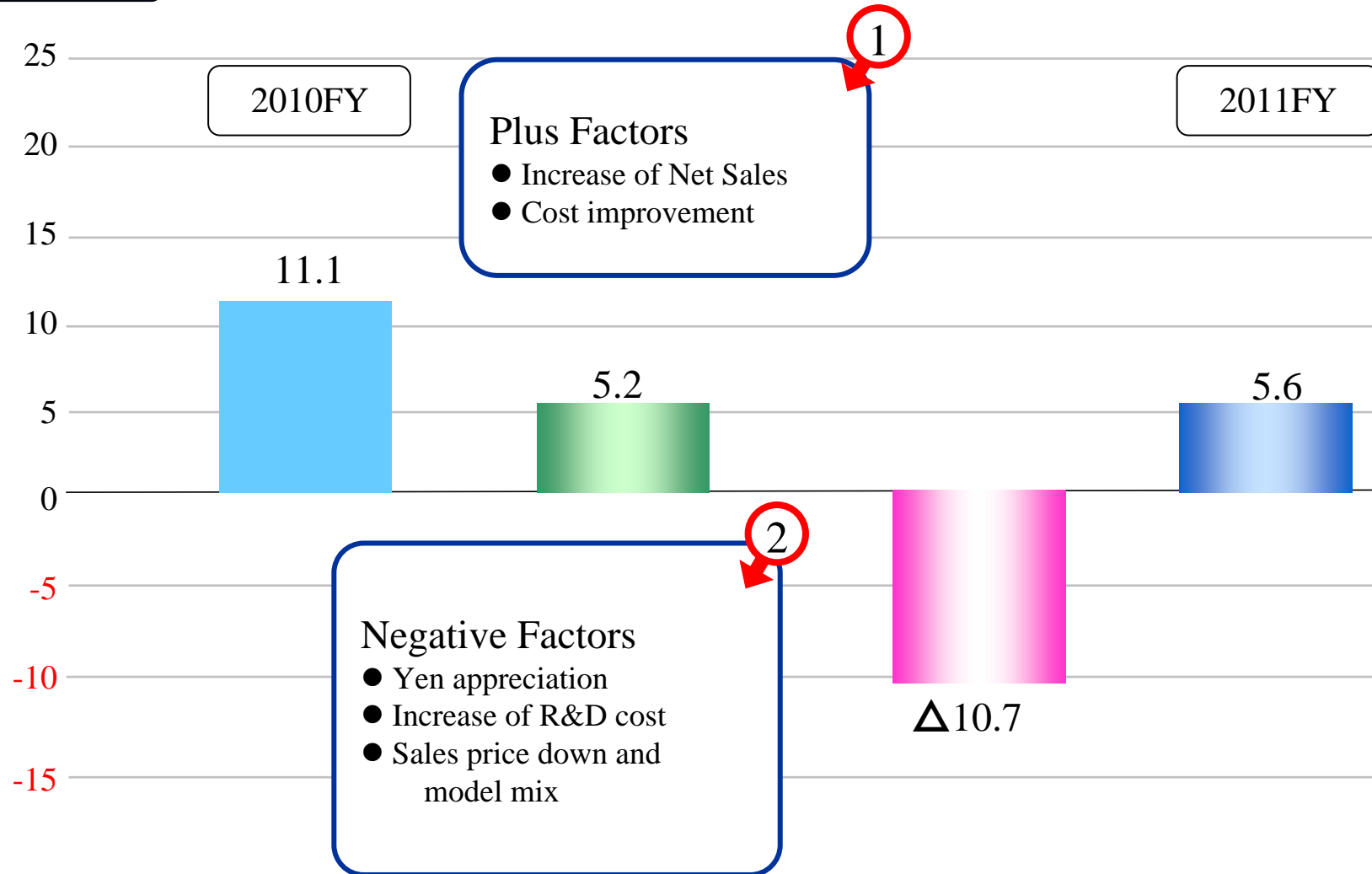
Unit : ¥ billion

		AUDIO
		Information & Communication
2010FY	2011FY	

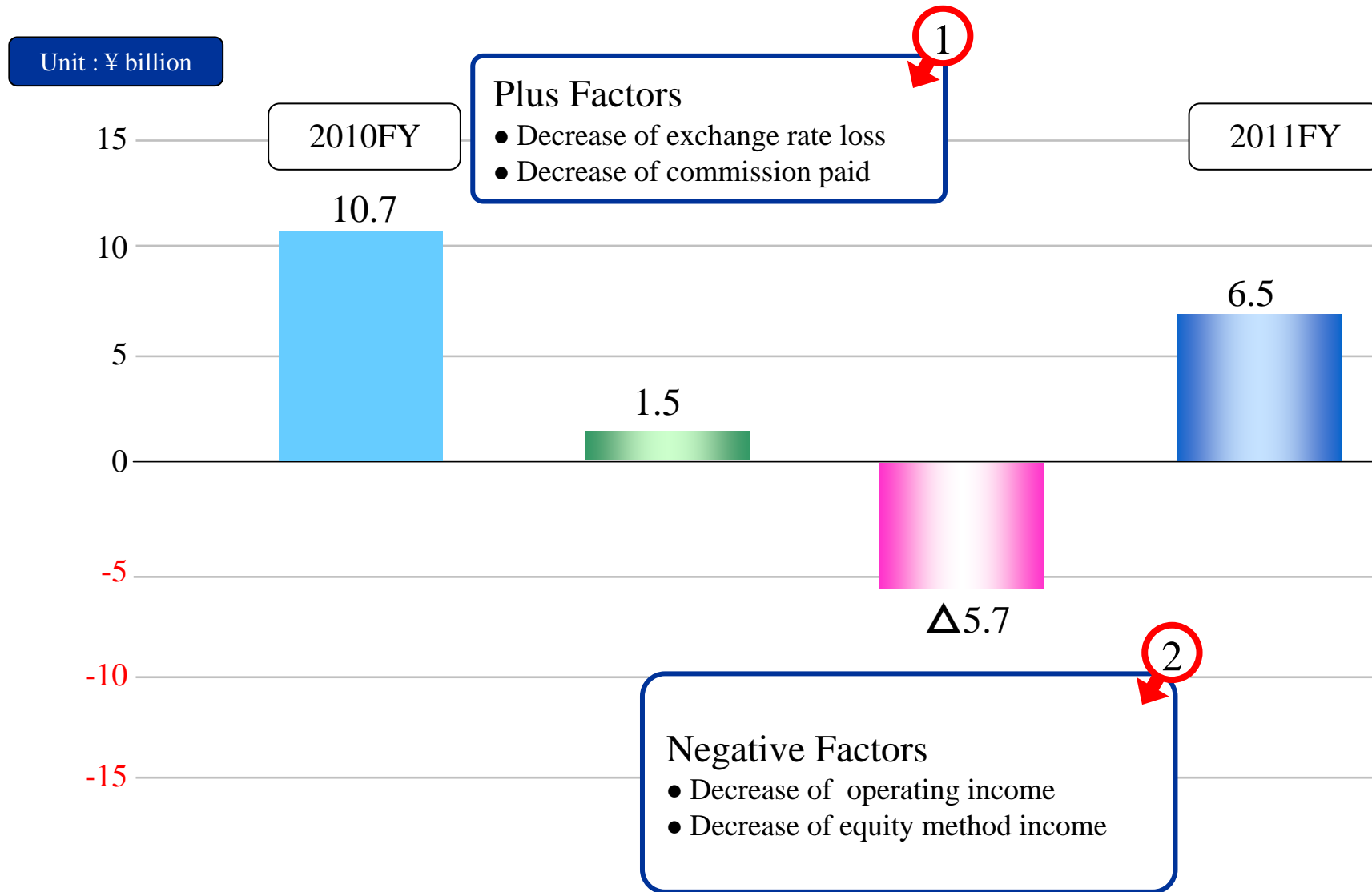


Operating Income

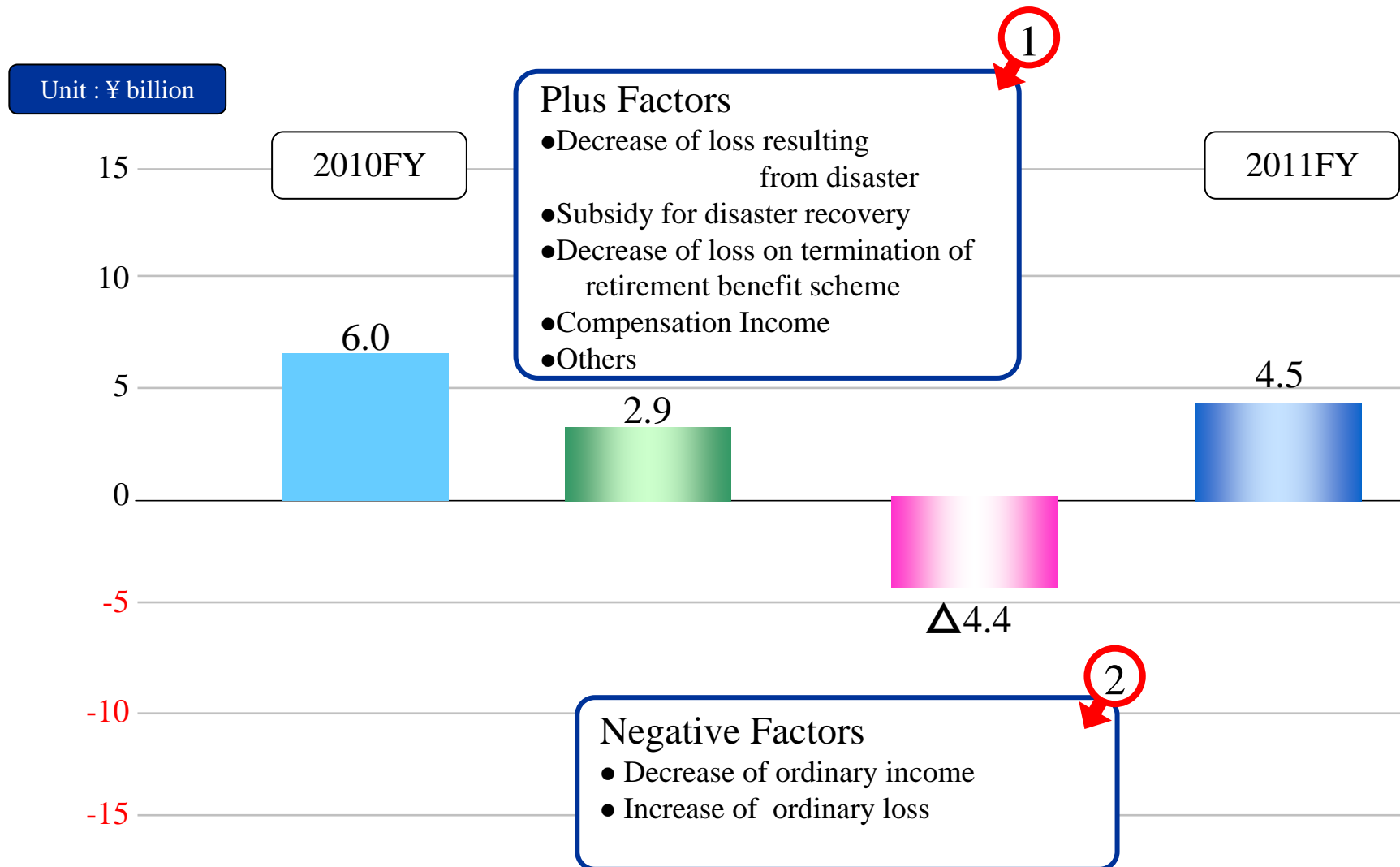
Unit : ¥ billion



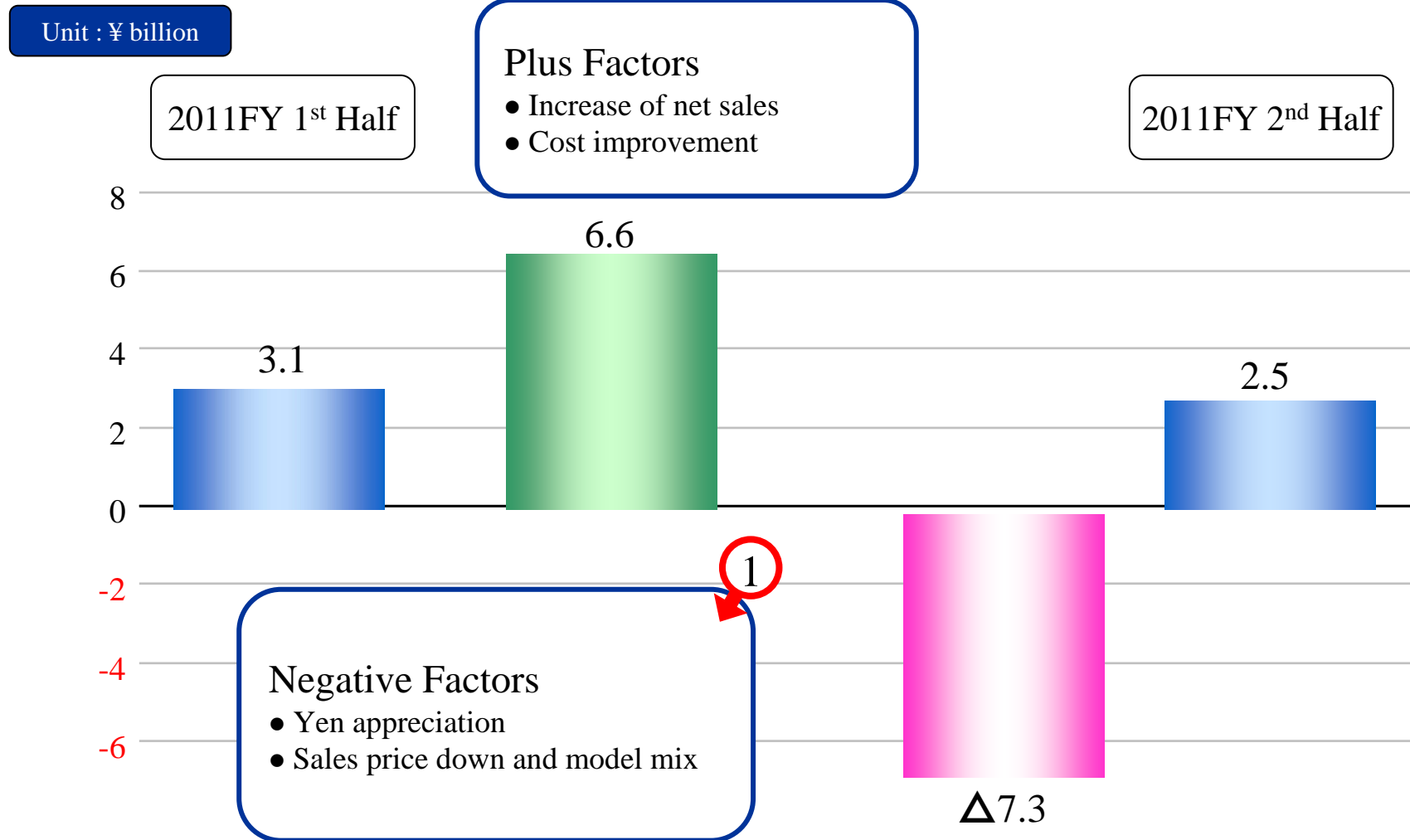
Ordinary Income



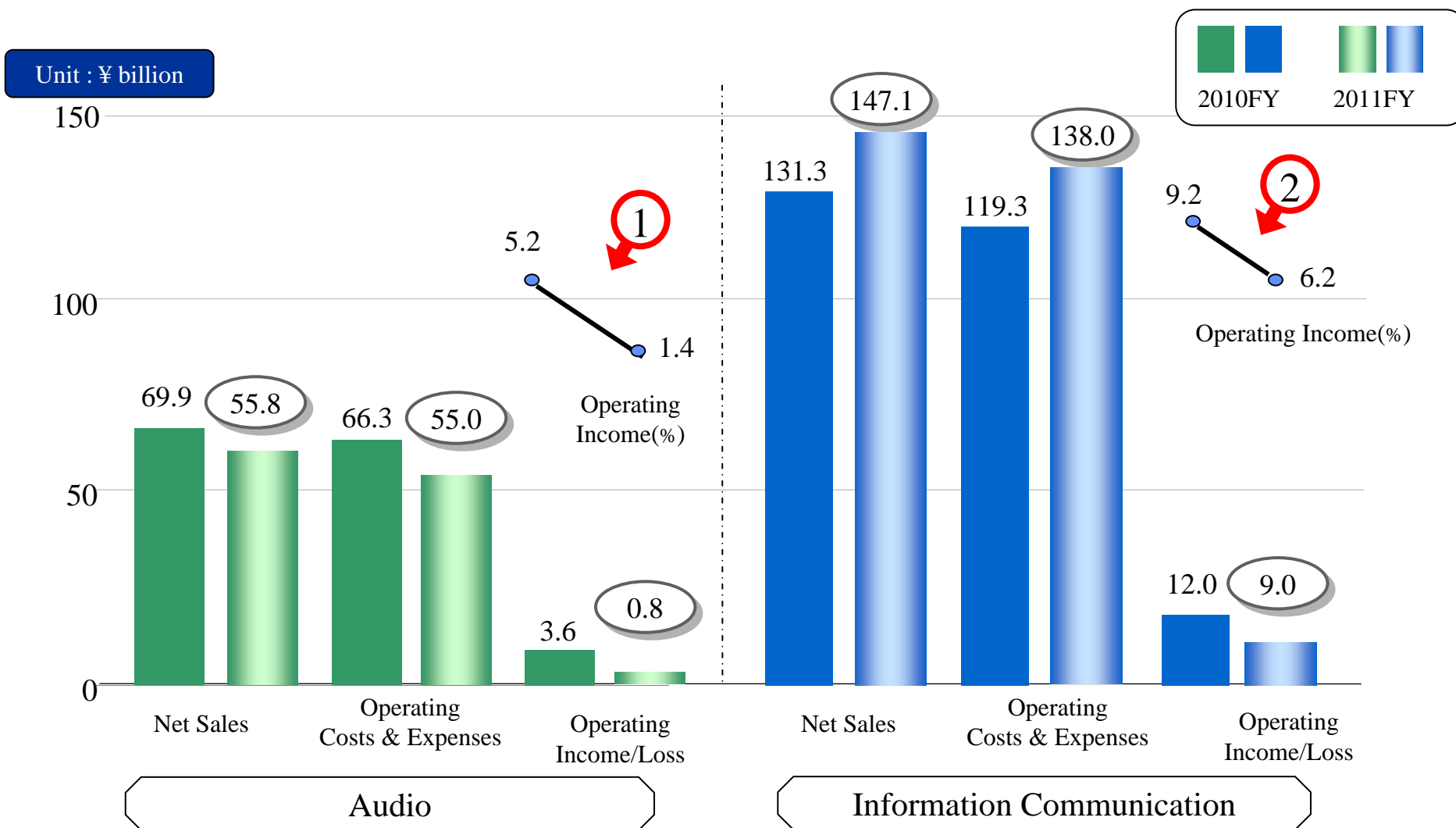
Net Income and Loss



Operating Income : 2011FY 1st half vs. 2nd half



Operating Income per segment



※ Operating Costs & Expenses exclude unallocated operating costs & expenses. (10FY ¥4.5bln · 11FY ¥4.2bln)

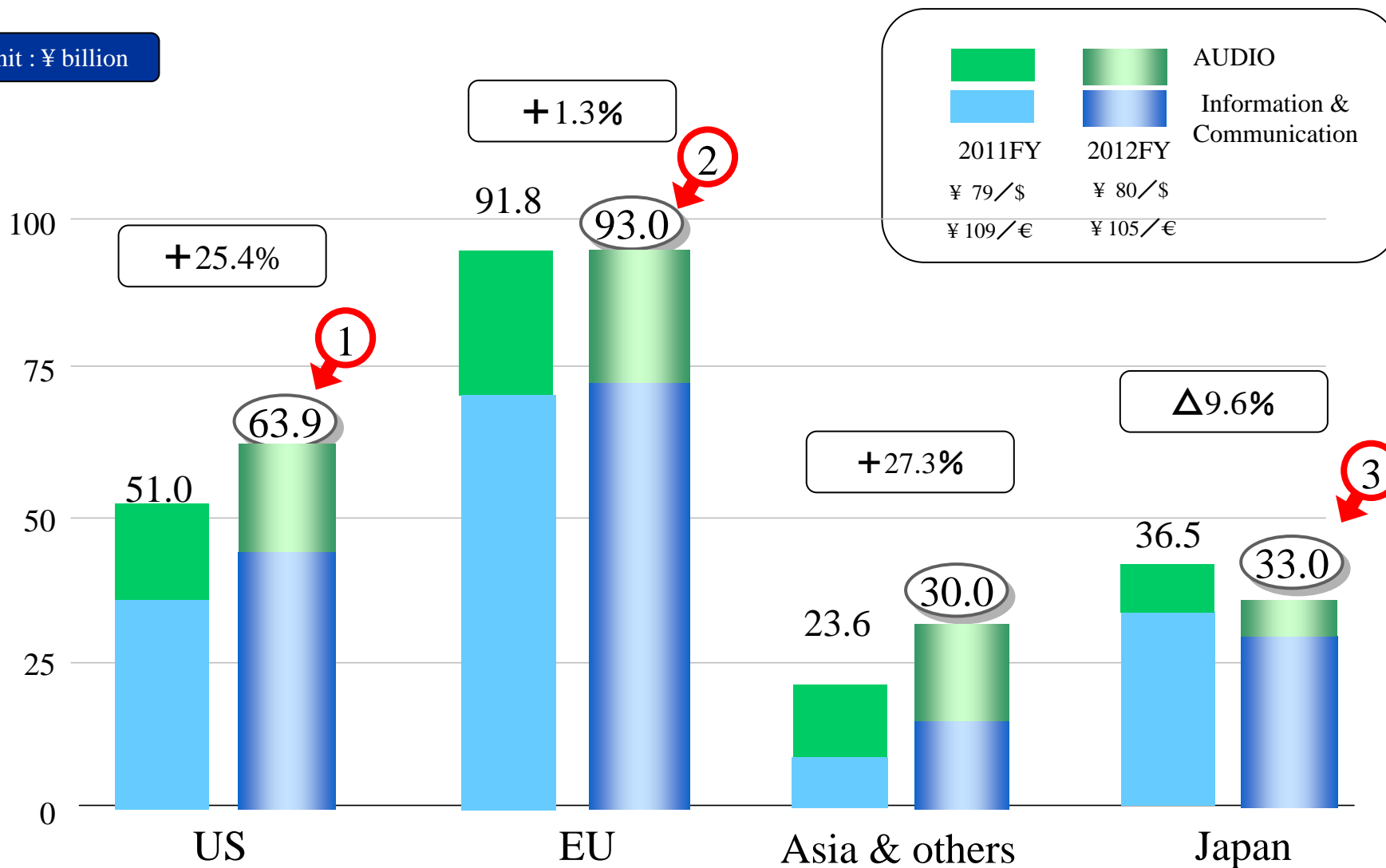
2012FY consolidated business plan



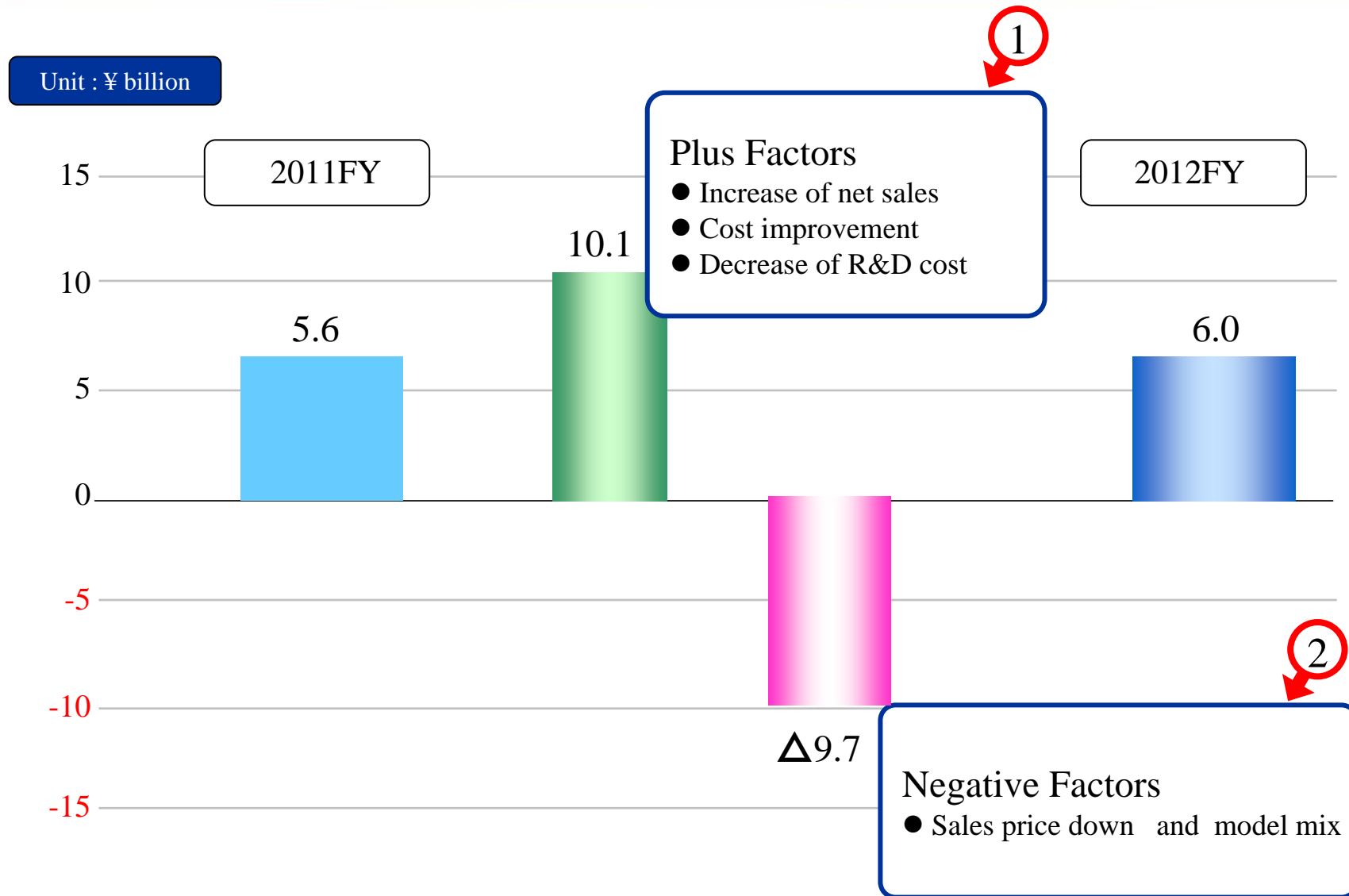
	2011FY (Ended March 2011)	2012FY (Ending March, 2013)		
		1 st half	2 nd half	Total
Net Sales	¥202.9 bln	¥ 108.0bln	¥112.0bln	¥ 220.0 bln ¹
Operating Income	¥ 5.6bln	¥ 2.5bln	¥ 3.5 bln	¥ 6.0 bln
Ordinary Income	¥ 6.5 bln	¥ 2.5bln	¥ 3.5 bln	¥ 6.0 bln
Net Income	¥ 4.5 bln	¥ 2.5bln	¥ 2.5 bln	¥ 5.0 bln ²
	¥ 79/\$ ¥ 109/€	¥ 80/\$ ¥ 105/€		

2012FY sales forecast per area

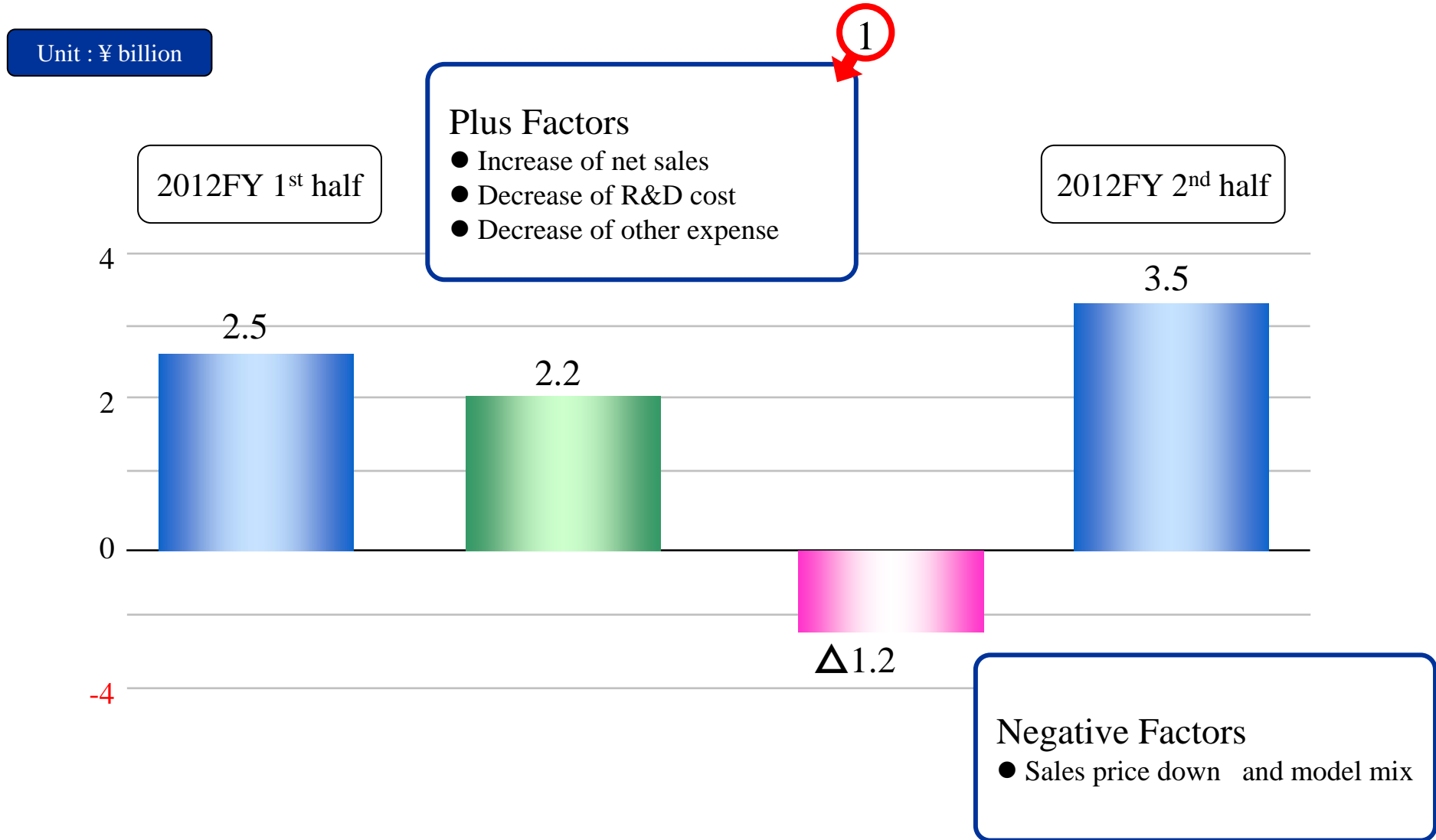
Unit : ¥ billion



2012FY Operating Income/Loss Forecast



Operating Income/Loss : 2012FY 1st half vs. 2nd half



Cash Flow

Unit : ¥ billion

