



# 2015FY 3<sup>rd</sup> QTR Financial Result Overview

**Jan. 27<sup>th</sup>, 2016**

Senior managing Director, Administration  
Nobuhiko Komeya

The earnings projections and other forward-looking statements herein are based on certain assumptions made in light of the information currently available to ALPINE and include potential risks and uncertainty. Actual results could differ from these forecasts due to changes in various factors surrounding the businesses of the Company.



	FY2014 / 9 months (Result)	FY2015/ 9 months (Result)	% (vs. FY14)	Exchange Rate Impact
<b>Net sales</b>	¥216.6bln	¥205.4bln	△ ¥11.2bln △ 5.2%	<b>Net Sales</b> △ ¥24.7bln <b>Exchange Rate Impact</b> + ¥13.5bln
<b>Operating Income</b>	¥8.3bln	¥4.3bln	△ ¥4.0bln △ 48.3%	
<b>Ordinary Income</b>	¥11.7bln	¥4.8bln	△ ¥6.9bln △ 58.8%	
<b>Profit attributable to owners of parent</b>	¥ 8.6bln	¥11.1bln	+ ¥2.5bln + 29.4%	
	¥107/\$ ¥140/€	¥122/\$ ¥134/€		
<b>E.P.S</b>	¥124.55	¥161.87		
<b>Dividend</b>	¥10(half)	¥15(half)		
<b>R.O.E.</b>	6.6%	7.7%		
<b>R.O.A.</b>	4.3%	5.3%		

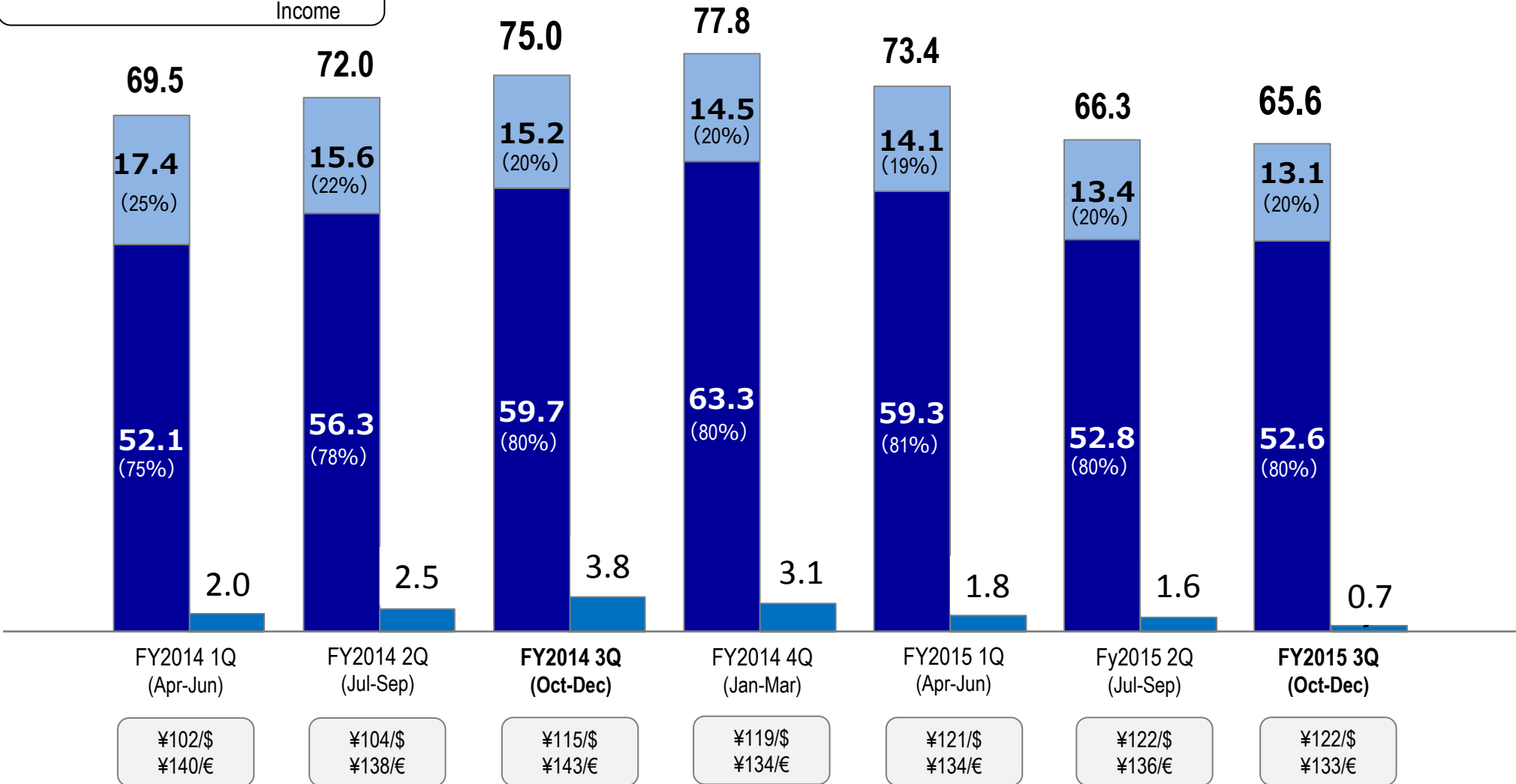
【Foreign Exchange Sensitivity (Full Year)】

		Impact on Sales	Impact on Operating Income
• USD	per ¥1	¥1.2bln	¥0.08bln
• EUR	per ¥1	¥0.3bln	¥0.12bln

# Quarterly Result (per Segment)



Unit: ¥billion



¥102/\$  
¥140/€

¥104/\$  
¥138/€

¥115/\$  
¥143/€

¥119/\$  
¥134/€

¥121/\$  
¥134/€

¥122/\$  
¥136/€

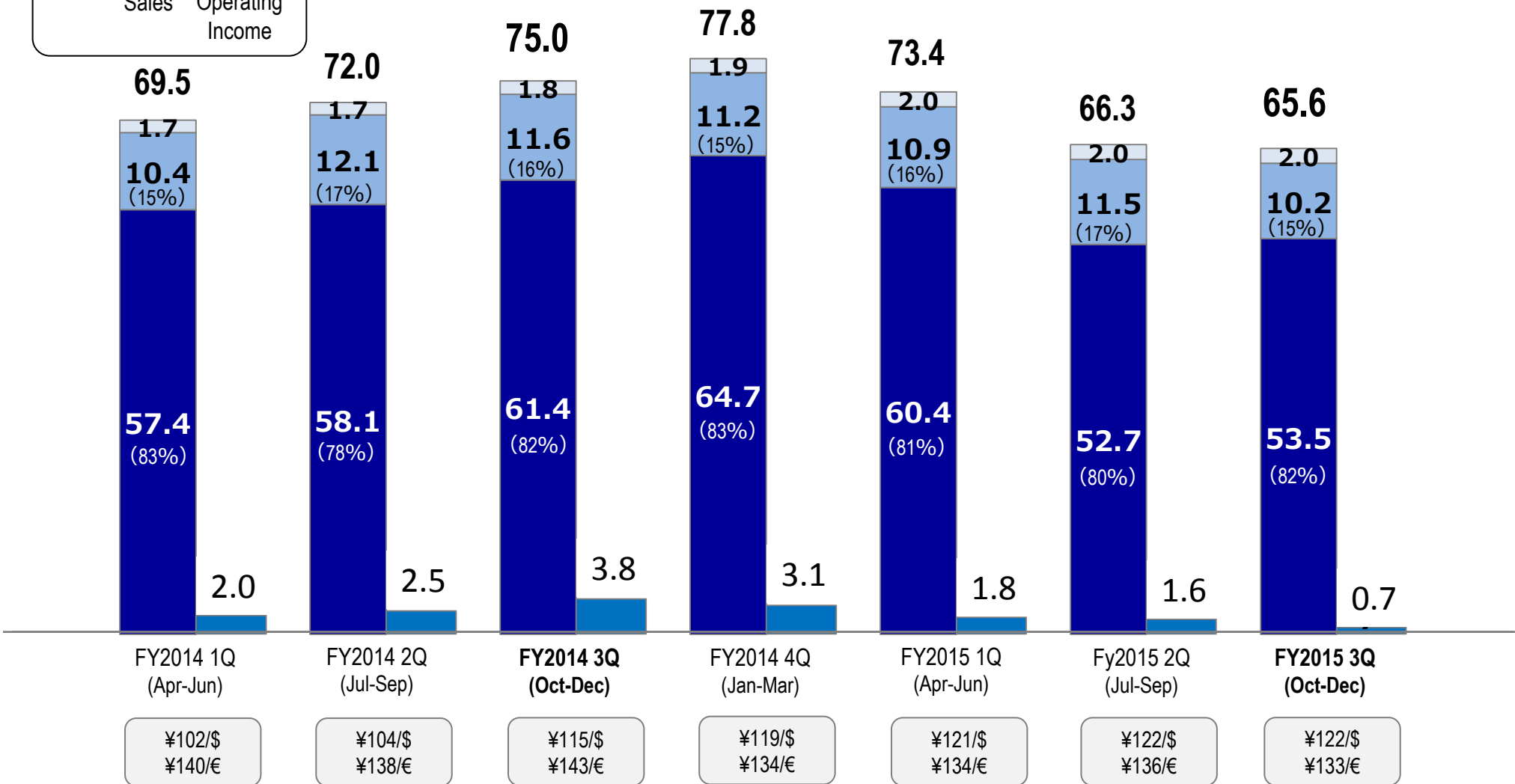
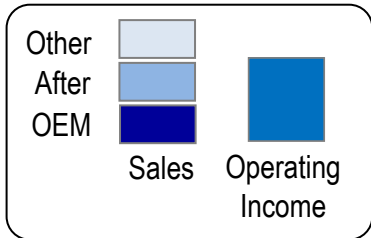
¥122/\$  
¥133/€

# Quarterly Result (per After \* & OEM)



\*After ... Aftermarket

Unit: ¥billion



Unit: ¥billion

## Per Segment

vs. FY2014  $\Delta$  11.2



[Sales Decrease  $\Delta$ 24.7, Exchange Rate Impact +13.5]

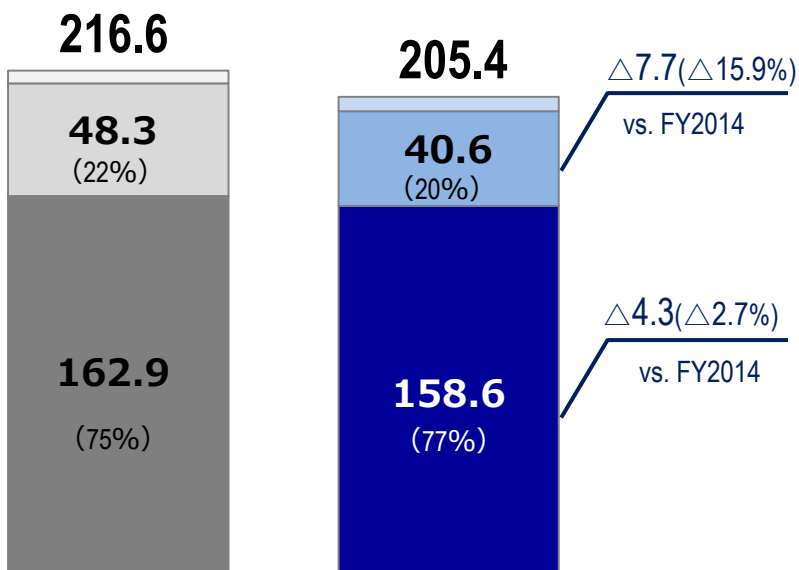
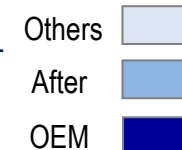


## Per After / OEM

vs. FY2014  $\Delta$  11.2



[Sales Decrease  $\Delta$ 24.7, Exchange Rate Impact +13.5]

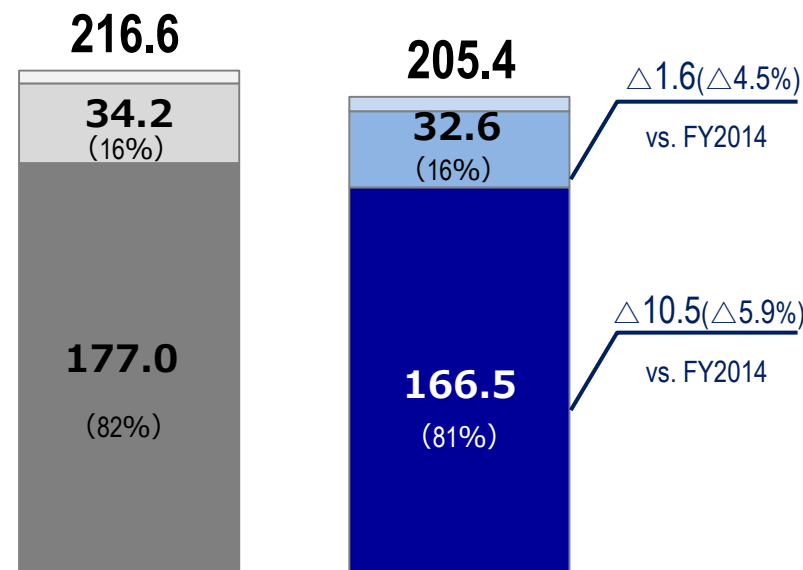


FY2014 9 Months (Apr-Dec)

FY2015 9 Months (Apr-Dec)

¥107/\$  
¥140/€

¥122/\$  
¥134/€

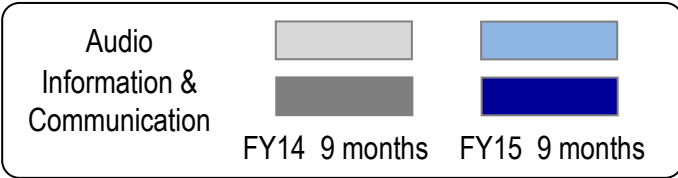


FY2014 9 Months (Apr-Dec)

FY2015 9 Months (Apr-Dec)

¥107/\$  
¥140/€

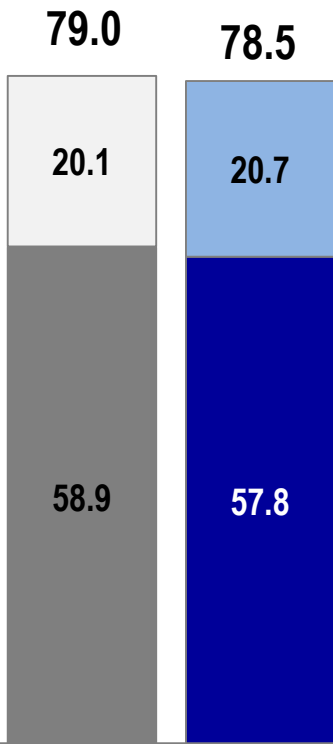
¥122/\$  
¥134/€



Unit: ¥billion

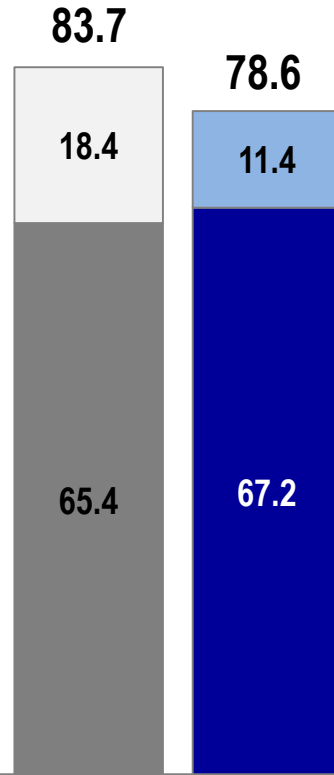
## US

vs. FY14  $\Delta$  0.6%



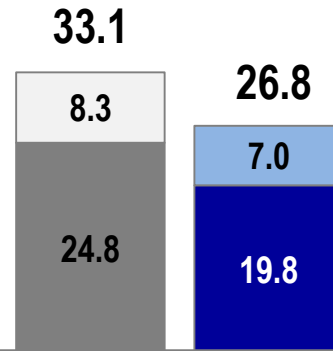
## EU

vs. FY14  $\Delta$  6.2%



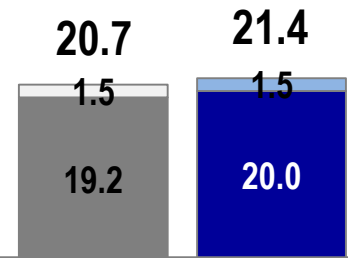
## Asia & Others

vs. FY14  $\Delta$  19.0%



## Japan

vs. FY14 +3.6%

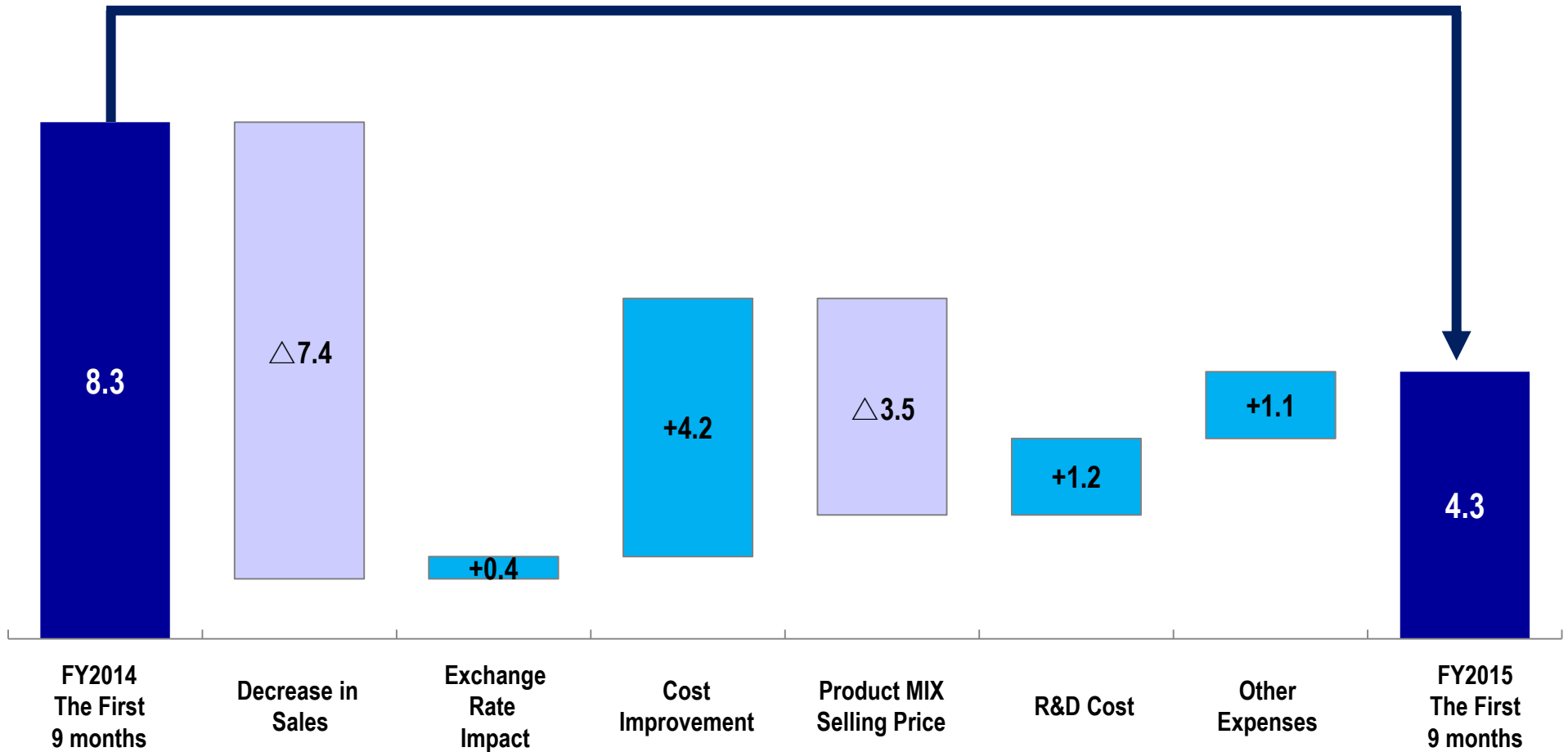


Plus Factor  
 Negative Factor

Unit: ¥billion

## Operating Income

vs. FY14  $\Delta$ 4.0



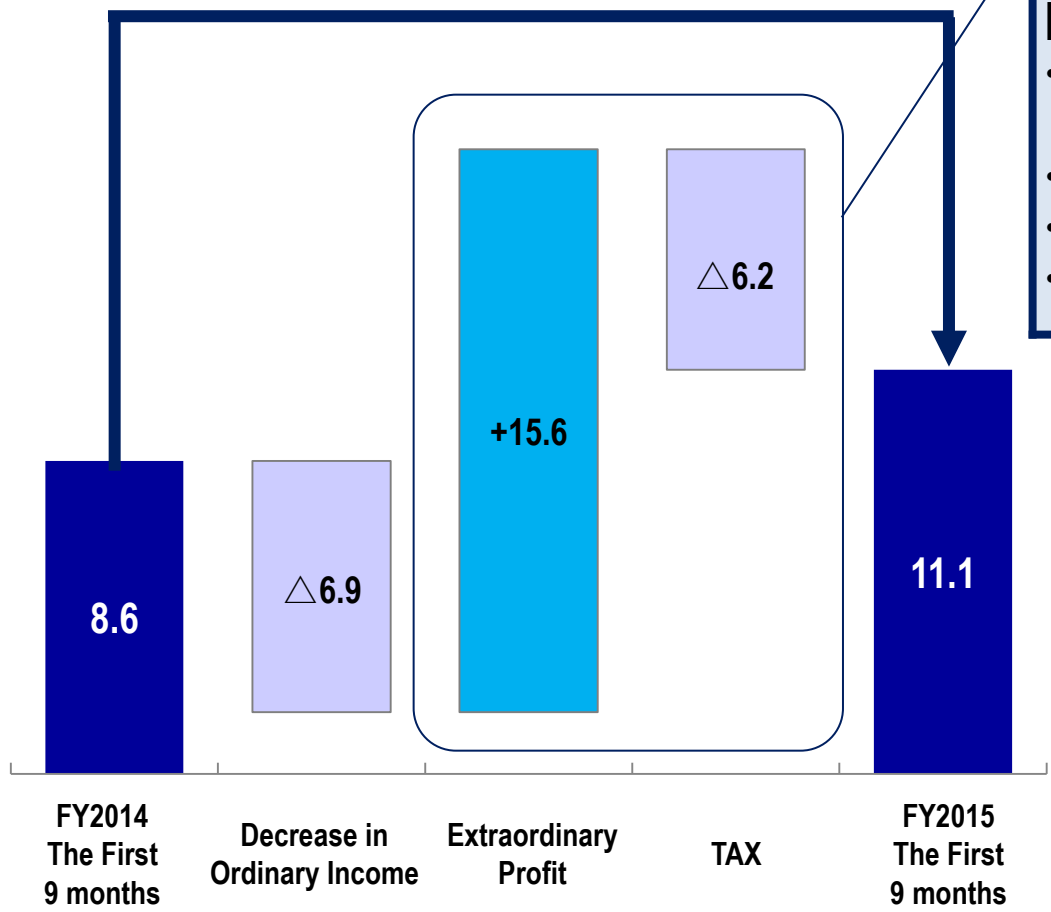
# Profit Attributable to Owners of Parent for the First 9 Months

Unit: ¥billion

Plus Factor  
 Negative Factor

## Profit Attributable to Owners of Parent

vs. FY14 +2.5



Point	
<b>【Details of Extraordinary Profit / Tax】</b>	
• Gain on sales of subsidiaries and affiliates' stocks (Neusoft)	+ 15.6
• Increase of Tax	△ 3.5
• Additional Taxes	△ 0.6
• Increase of Income Taxes Adjustment	△ 2.1



	1 <sup>st</sup> Half	2 <sup>nd</sup> Half	Total	Forecast as of Oct. 29 <sup>th</sup>	Difference
<b>Net sales</b>	¥ 139.7bln	¥ 135.3bln	¥ 275.0bln	¥ 280.0bln	△ ¥ 5.0bln
<b>Operating Income</b>	¥ 3.5bln	¥ 1.0bln	¥ 4.5bln	¥ 7.0bln	△ ¥ 2.5bln
<b>Ordinary Income</b>	¥ 3.8bln	¥ 1.2bln	¥ 5.0bln	¥ 7.5bln	△ ¥ 2.5bln
<b>Profit attributable to owners of parent</b>	¥ 11.4bln	△ ¥ 2.4bln	¥ 9.0bln	¥ 14.0bln	△ ¥ 5.0bln
	¥122/\$ ¥135/€	¥119/\$ ¥130/€	¥121/\$ ¥133/€	¥118/\$ ¥130/€	¥3/\$ ¥3/€
<b>E.P.S</b>	¥ 165.30		¥ 130.48	¥ 203.00	△ ¥ 72.52
<b>Dividend</b>	¥ 15(Half)		¥ 30(Full Year)	¥ 30(Full Year)	-
<b>R.O.E.</b>	7.8%		6.2%	9.5%	△ 3.3%
<b>R.O.A.</b>	5.3%		4.3%	6.5%	△ 2.2%

# Operating Income (vs. as of Oct.29<sup>th</sup>)

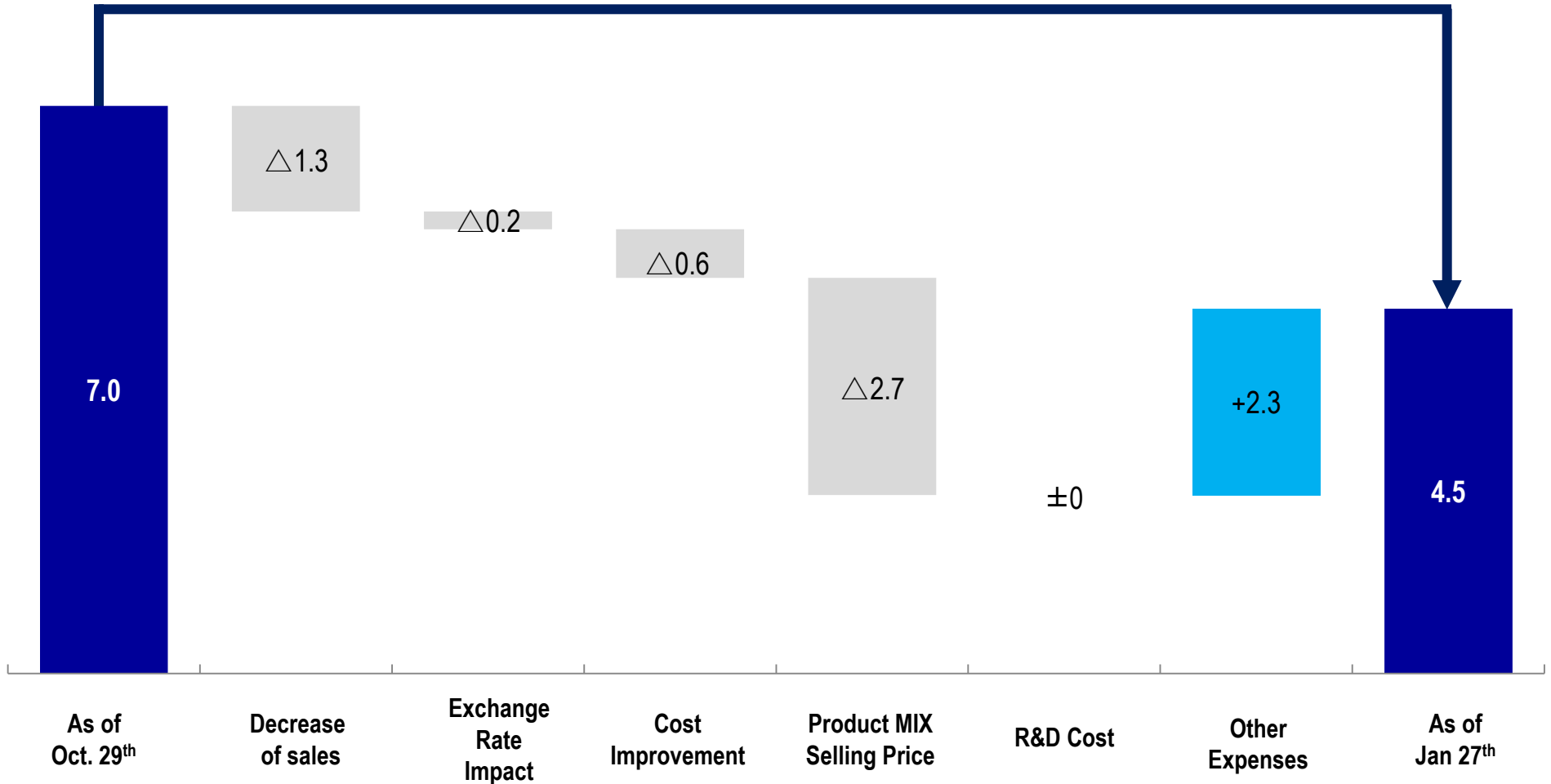


■ Plus Factor  
■ Negative Factor

Unit: ¥billion

## Operating Income

vs. as of Oct.29<sup>th</sup>  $\Delta 2.5$





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